SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

AMENDMENT NO. 1 to
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 30, 1994

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission file number 1-8344

THE LIMITED, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

31-1029810
---------------------------------
(I.R.S. Employer Identification No.)

Three Limited Parkway, P.O. Box 16000, Columbus, OH 43230
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (614) 479-7000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

## Class

Common Stock, \$.50 Par Value

Outstanding at May 27, 1994 ------------------------358,027,713 Shares

Amending the due date of the Agreements as defined in footnote 4 from December 4, 1996 to December 4, 1999.
Part I. Financial Information
Item 1. Financial StatementsConsolidated Statements of IncomeThirteen Weeks EndedApril 30, 1994 and May 1, 19933
Consolidated Balance Sheets April 30, 1994 and January 29, 1994 ..... 4
Consolidated Statements of Cash Flows Thirteen Weeks Ended April 30, 1994 and May 1, 1993 ..... 5
Notes to Consolidated Financial Statements ..... 6
Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition ..... 10
Part II Other Information
Item 4. Submission of Matters to a Vote of Security Holders ..... 15
Item 6. Exhibits and Reports on Form 8-K ..... 15

THE LIMITED, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Thousands except per share amounts)
(Unaudited)

|  | Thirteen We | ks Ended |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { April 30, } \\ 1994 \end{gathered}$ | $\begin{gathered} \text { May 1, } \\ 1993 \end{gathered}$ |
| NET SALES | \$1, 481, 628 | \$1,518, 561 |
| Cost of Goods Sold, Occupancy and Buying Costs | 1,096,697 | 1,137,834 |
| GROSS INCOME | 384, 931 | 380, 727 |
| General, Administrative and Store Operating Expenses | 293,761 | 295, 238 |
| OPERATING INCOME | 91,170 | 85,489 |
| Interest Expense | $(14,670)$ | $(14,988)$ |
| Other Income, net | 2,776 | 1,724 |
| INCOME BEFORE INCOME TAXES | 79,276 | 72,225 |
| Provision for Income Taxes | 32,000 | 28, 000 |
| NET INCOME | \$ 47,276 | \$ 44, 225 |
| NET INCOME PER SHARE | \$. 13 | \$. 12 |
| DIVIDENDS PER SHARE | \$. 09 | \$. 09 |
| WEIGHTED AVERAGE SHARES |  |  |
| OUTSTANDING | 358,563 | 364, 054 |

The accompanying notes are an integral part of these consolidated financial statements.

THE LIMITED, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS
(Thousands)

| ASSETS | $\begin{gathered} \text { April 30, } \\ 1994 \end{gathered}$ | $\begin{gathered} \text { January 29, } \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| CURRENT ASSETS: |  |  |
| Cash and Equivalents | \$ 159,115 | \$ 320,558 |
| Accounts Receivable | 1,066,876 | 1, 056,911 |
| Inventories | 803,437 | 733,700 |
| Other | 106,433 | 109,456 |
| TOTAL CURRENT ASSETS | 2,135,861 | 2,220,625 |
| PROPERTY AND EQUIPMENT, NET | 1,668, 066 | 1,666,588 |
| OTHER ASSETS | 245,739 | 247,892 |
| TOTAL ASSETS | \$4, 049, 666 | \$4, 135, 105 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

| CURRENT LIABILITIES: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts Payable | \$ | 235,376 | \$ | 250,363 |
| Accrued Expenses |  | 333,755 |  | 347, 892 |
| Certificates of Deposit |  | 17,100 |  | 15,700 |
| Income Taxes |  | 27,657 |  | 93,489 |
| TOTAL CURRENT LIABILITIES |  | 613,888 |  | 707,444 |
| LONG-TERM DEBT |  | 650, 000 |  | 650,000 |
| DEFERRED INCOME TAXES |  | 265,566 |  | 275,101 |
| OTHER LONG-TERM LIABILITIES |  | 60,990 |  | 61,267 |
| SHAREHOLDERS' EQUITY: |  |  |  |  |
| Common Stock |  | 189,727 |  | 189,727 |
| Paid-in Capital |  | 129,638 |  | 128,906 |
| Retained Earnings |  | , 412, 179 |  | , 397, 112 |
|  |  | ,731,544 |  | ,715,745 |
| Less Treasury Stock, at cost |  | $(272,322)$ |  | $(274,452)$ |
| TOTAL SHAREHOLDERS' EQUITY |  | , 459, 222 |  | , 441, 293 |
| TOTAL LIABILITIES AND SHAREHOLDERS' |  |  |  |  |
| EQUITY |  | , 049,666 |  | ,135,105 |

The accompanying notes are an integral part of these consolidated financial statements.

THE LIMITED, INC. AND SUBSIDIARIES

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CONSOLIDATED STATEMENTS OF CASH FLOWS
(Thousands)
(Unaudited)
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| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 47, 276 | \$ | 44,225 |
| Impact of other operating activities on cash flows: |  |  |  |  |
| Depreciation and amortization |  | 67,978 |  | 68,468 |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable |  | $(9,965)$ |  | $(5,139)$ |
| Inventory |  | $(69,737)$ |  | $(70,304)$ |
| Accounts payable and accrued expenses |  | $(29,124)$ |  | 23, 313 |
| Income taxes |  | $(65,832)$ |  | $(77,794)$ |
| Other assets and liabilities |  | $(5,987)$ |  | $(15,727)$ |
| NET CASH USED FOR OPERATING ACTIVITIES |  | $(65,391)$ |  | $(32,958)$ |
| CASH USED FOR INVESTING ACTIVITIES |  |  |  |  |
| Capital expenditures |  | $(68,105)$ |  | $(56,540)$ |
| FINANCING ACTIVITIES: |  |  |  |  |
| Net proceeds (repayments) of commercial paper borrowings and certificates of deposits |  | 1,400 |  | $(110,509)$ |
| Proceeds from issuance of unsecured notes |  |  |  | 250, 000 |
| Dividends paid |  | $(32,209)$ |  | $(32,643)$ |
| Stock options and other |  | 2,862 |  | 1,946 |
| NET CASH (USED FOR) PROVIDED BY FINANCING ACTIVITIES |  | $(27,947)$ |  | 108,794 |
| NET (DECREASE) INCREASE IN CASH AND |  |  |  |  |
| EQUIVALENTS |  | 161, 443 ) |  | 19,296 |
| Cash and equivalents, beginning of year |  | 320, 558 |  | 41, 235 |
| CASH AND EQUIVALENTS, END OF PERIOD |  | 159,115 | \$ | 60,531 |

The accompanying notes are an integral part of these consolidated financial statements.

1. BASIS OF PRESENTATION

The consolidated financial statements include the accounts of The Limited, Inc. (the "Company") and all significant subsidiaries which are more than 50 percent owned and controlled. All significant intercompany balances and transactions have been eliminated in consolidation.

Investments in other entities (including joint ventures) which are more than 20 percent owned are accounted for on the equity method.

The consolidated financial statements as of and for the periods ended April 30, 1994 and May 1, 1993 are unaudited and are presented pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, the consolidated financial statements should be read in conjunction with the financial statement disclosures contained in the Company's 1993 Annual Report. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (which are of a normal recurring nature) necessary to present fairly the financial position and results of operations and cash flows for the interim periods, but are not necessarily indicative of the results of operations for a full fiscal year.

The consolidated financial statements as of and for the thirteen week periods ended April 30, 1994 and May 1, 1993 included herein have been reviewed by the independent accounting firm of Coopers \& Lybrand and the report of such firm follows the notes to consolidated financial statements.
2. INVENTORIES

The fiscal year of the Company and its subsidiaries is comprised of two principal selling seasons: Spring (the first and second quarters) and Fall (the third and fourth quarters). Valuation of finished goods inventories is based principally upon the lower of average cost or market determined on a first-in, first-out basis utilizing the retail method. Inventory valuation at the end of the first and third quarters reflects adjustments for inventory markdowns and shrinkage estimates for the total selling season.

## 3. INCOME TAXES

The provision for income taxes is based on the current estimate of the annual effective tax rate. Income taxes paid during the first quarter of 1994 and 1993 approximated $\$ 98.2$ million and $\$ 106.3$ million.

The Internal Revenue Service has issued a notice of deficiency to the Company for additional taxes and interest for 1989 and 1990. The IRS notice was based primarily on the treatment of transactions involving the Company's foreign operations and construction allowances. The Company strongly disagrees with the IRS position and intends to vigorously contest the matter. This matter will not have a material adverse effect on the Company's results of operations or financial condition.

## 4. FINANCING ARRANGEMENTS

Long-term debt consisted of (\$000):

|  | $\begin{gathered} \text { April } 30, \\ 1994 \end{gathered}$ | $\begin{gathered} \text { January } 29, \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
| 7 1/2\% Debentures due March, 2023 | \$250, 000 | \$250, 000 |
| 7.80\% Notes due May, 2002 | 150, 000 | 150, 000 |
| 9 1/8\% Notes due February, 2001 | 150,000 | 150, 000 |
| 8 7/8\% Notes due August, 1999 | 100, 000 | 100, 000 |
|  | \$650, 000 | \$650, 000 |

Effective April 28, 1994, the Company amended its two revolving credit agreements (the "Agreements") totaling \$840 million. One Agreement provides the Company available borrowings of up to $\$ 490$ million. The other Agreement provides World Financial Network National Bank, a wholly-owned consolidated subsidiary, available borrowings of up to $\$ 350$ million. Borrowings outstanding under the Agreements are due December 4, 1999 However, the revolving terms of each of the Agreements may be extended an additional two years upon notification by the Company at least 60 days prior to December 4, 1996, subject to the approval of the lending banks. Both Agreements have similar borrowing options, including interest rates which are based on either the lender's "Base Rate", as defined, LIBOR, CD based options or at a rate submitted under a bidding process. Aggregate commitment and facility fees for the Agreements approximate $0.11 \%$ of the total commitment. The Agreements place restrictions on the amount of the Company's working capital, debt and net worth. No amounts were outstanding under the Agreements at April 30, 1994.

The Agreements support the Company's commercial paper program which funds working capital and other general corporate requirements. No commercial paper was outstanding at April 30, 1994.

Under the Company's shelf registration statement, up to $\$ 250$ million of debt securities and warrants to purchase debt securities may be issued.

All long-term debt outstanding at April 30, 1994 and January 29, 1994 is unsecured.

Interest paid during the first quarter of 1994 and 1993 approximated $\$ 18.6$ million and $\$ 10.8$ million.
5. PROPERTY AND EQUIPMENT, NET

Property and equipment, net, consisted of (\$000):

Property and equipment, at cost
Accumulated depreciation and amortization

| April 30, | January 29, |
| :---: | :---: |
| 1994 | 1994 |
| $-------------------~$ |  |

$\$ 2,675,885$

$(1,007,819)$ | $\$ 2,638,197$ |
| ---: |
| $(971,609)$ |

## 6. SPECIAL AND NONRECURRING ITEMS

During the third quarter of 1993, the Company approved a plan which includes the following components: the sale of a $60 \%$ interest in the Brylane mail order business; the acceleration of store remodeling, downsizing and closing program at the Limited Stores and Lerner divisions; and the refocusing of the merchandise strategy at the Henri Bendel division.

The remodeling, downsizing and closing program includes approximately 360 Limited and Lerner stores and is expected to be completed by the end of 1995. The Company had closed approximately 80 of these stores and remodeled approximately 60 of these stores as of April 30, 1994.

The net impact of the plan is anticipated to be immaterial to future operations.

