

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 1, 2021

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-8344

L BRANDS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

Three Limited Parkway
Columbus,
(Address of principal executive offices)

Ohio

(614) 415-7000
(Registrant's Telephone Number, Including Area Code)

31-1029810

(IRS Employer Identification No.)

43230
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|--|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes No

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--------------------------------|-------------------|---|
| Common Stock, \$0.50 Par Value | LB | The New York Stock Exchange |

As of May 28, 2021, the number of outstanding shares of the Registrant's common stock, was 276,821,306 shares.

L BRANDS, INC.
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* The Company's fiscal year ends on the Saturday nearest to January 31. As used herein, “first quarter of 2021” and “first quarter of 2020” refer to the thirteen-week periods ended May 1, 2021 and May 2, 2020 , respectively.

PART I—FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

L BRANDS, INC.
CONSOLIDATED STATEMENTS OF INCOME (LOSS)
(in millions except per share amounts)
(Unaudited)

| | First Quarter | |
|--|---------------|-----------|
| | 2021 | 2020 |
| Net Sales | \$ 3,024 | \$ 1,654 |
| Costs of Goods Sold, Buying and Occupancy | (1,610) | (1,366) |
| Gross Profit | 1,414 | 288 |
| General, Administrative and Store Operating Expenses | (842) | (606) |
| Operating Income (Loss) | 572 | (318) |
| Interest Expense | (114) | (97) |
| Other Income (Loss) | (105) | 3 |
| Income (Loss) Before Income Taxes | 353 | (412) |
| Provision (Benefit) for Income Taxes | 76 | (115) |
| Net Income (Loss) | \$ 277 | \$ (297) |
| Net Income (Loss) Per Basic Share | \$ 0.99 | \$ (1.07) |
| Net Income (Loss) Per Dilutive Share | \$ 0.97 | \$ (1.07) |
| Dividends Per Share | \$ — | \$ 0.30 |

L BRANDS, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(in millions)
(Unaudited)

| | First Quarter | |
|---|---------------|----------|
| | 2021 | 2020 |
| Net Income (Loss) | \$ 277 | \$ (297) |
| Other Comprehensive Income (Loss), Net of Tax: | | |
| Foreign Currency Translation | 5 | (6) |
| Unrealized Gain (Loss) on Cash Flow Hedges | (3) | 5 |
| Reclassification of Cash Flow Hedges to Earnings | 1 | — |
| Total Other Comprehensive Income (Loss), Net of Tax | 3 | (1) |
| Total Comprehensive Income (Loss) | \$ 280 | \$ (298) |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

L BRANDS, INC.
CONSOLIDATED BALANCE SHEETS
(in millions except par value amounts)

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|---|------------------|---------------------|-----------------|
| | (Unaudited) | | (Unaudited) |
| ASSETS | | | |
| Current Assets: | | | |
| Cash and Cash Equivalents | \$ 2,807 | \$ 3,903 | \$ 957 |
| Accounts Receivable, Net | 221 | 269 | 229 |
| Inventories | 1,397 | 1,273 | 1,491 |
| Other | 187 | 134 | 172 |
| Total Current Assets | 4,612 | 5,579 | 2,849 |
| Property and Equipment, Net | 2,030 | 2,095 | 2,299 |
| Operating Lease Assets | 2,596 | 2,558 | 2,947 |
| Goodwill | 628 | 628 | 628 |
| Trade Names | 411 | 411 | 411 |
| Deferred Income Taxes | 72 | 69 | 84 |
| Other Assets | 197 | 231 | 221 |
| Total Assets | \$ 10,546 | \$ 11,571 | \$ 9,439 |
| LIABILITIES AND EQUITY (DEFICIT) | | | |
| Current Liabilities: | | | |
| Accounts Payable | \$ 735 | \$ 683 | \$ 715 |
| Accrued Expenses and Other | 1,292 | 1,457 | 826 |
| Current Debt | — | — | 468 |
| Current Operating Lease Liabilities | 504 | 594 | 590 |
| Income Taxes | 149 | 92 | 84 |
| Total Current Liabilities | 2,680 | 2,826 | 2,683 |
| Deferred Income Taxes | 245 | 234 | 198 |
| Long-term Debt | 5,344 | 6,366 | 5,034 |
| Long-term Operating Lease Liabilities | 2,504 | 2,495 | 2,945 |
| Other Long-term Liabilities | 306 | 311 | 437 |
| Shareholders' Equity (Deficit): | | | |
| Preferred Stock - \$1.00 par value; 10 shares authorized; none issued | — | — | — |
| Common Stock - \$0.50 par value; 1,000 shares authorized; 288, 286 and 286 shares issued; 277, 278 and 278 shares outstanding, respectively | 144 | 143 | 143 |
| Paid-in Capital | 903 | 891 | 865 |
| Accumulated Other Comprehensive Income | 86 | 83 | 51 |
| Retained Earnings (Accumulated Deficit) | (1,144) | (1,421) | (2,562) |
| Less: Treasury Stock, at Average Cost; 11, 8 and 8 shares, respectively | (523) | (358) | (358) |
| Total L Brands, Inc. Shareholders' Equity (Deficit) | (534) | (662) | (1,861) |
| Noncontrolling Interest | 1 | 1 | 3 |
| Total Equity (Deficit) | (533) | (661) | (1,858) |
| Total Liabilities and Equity (Deficit) | \$ 10,546 | \$ 11,571 | \$ 9,439 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

L BRANDS, INC.
CONSOLIDATED STATEMENTS OF TOTAL EQUITY (DEFICIT)
(in millions except per share amounts)
(Unaudited)

First Quarter 2021

| | Common Stock | | Paid-In Capital | Accumulated Other Comprehensive Income | Retained Earnings (Accumulated Deficit) | Treasury Stock, at Average Cost | Noncontrolling Interest | Total Equity (Deficit) |
|------------------------------------|--------------------|---------------|-----------------|--|---|---------------------------------|-------------------------|------------------------|
| | Shares Outstanding | Par Value | | | | | | |
| Balance, January 30, 2021 | 278 | \$ 143 | \$ 891 | \$ 83 | \$ (1,421) | \$ (358) | \$ 1 | \$ (661) |
| Net Income | — | — | — | — | 277 | — | — | 277 |
| Other Comprehensive Income | — | — | — | 3 | — | — | — | 3 |
| Total Comprehensive Income | — | — | — | 3 | 277 | — | — | 280 |
| Repurchases of Common Stock | (3) | — | — | — | — | (165) | — | (165) |
| Share-based Compensation and Other | 2 | 1 | 12 | — | — | — | — | 13 |
| Balance, May 1, 2021 | <u>277</u> | <u>\$ 144</u> | <u>\$ 903</u> | <u>\$ 86</u> | <u>\$ (1,144)</u> | <u>\$ (523)</u> | <u>\$ 1</u> | <u>\$ (533)</u> |

First Quarter 2020

| | Common Stock | | Paid-In Capital | Accumulated Other Comprehensive Income | Retained Earnings (Accumulated Deficit) | Treasury Stock, at Average Cost | Noncontrolling Interest | Total Equity (Deficit) |
|------------------------------------|--------------------|---------------|-----------------|--|---|---------------------------------|-------------------------|------------------------|
| | Shares Outstanding | Par Value | | | | | | |
| Balance, February 1, 2020 | 277 | \$ 142 | \$ 847 | \$ 52 | \$ (2,182) | \$ (358) | \$ 4 | \$ (1,495) |
| Net Loss | — | — | — | — | (297) | — | — | (297) |
| Other Comprehensive Loss | — | — | — | (1) | — | — | — | (1) |
| Total Comprehensive Loss | — | — | — | (1) | (297) | — | — | (298) |
| Cash Dividends (\$0.30 per share) | — | — | — | — | (83) | — | — | (83) |
| Share-based Compensation and Other | 1 | 1 | 18 | — | — | — | (1) | 18 |
| Balance, May 2, 2020 | <u>278</u> | <u>\$ 143</u> | <u>\$ 865</u> | <u>\$ 51</u> | <u>\$ (2,562)</u> | <u>\$ (358)</u> | <u>\$ 3</u> | <u>\$ (1,858)</u> |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

L BRANDS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions)
(Unaudited)

| | Year-to-Date | |
|---|-----------------|---------------|
| | 2021 | 2020 |
| Operating Activities: | | |
| Net Income (Loss) | \$ 277 | \$ (297) |
| Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by (Used for) Operating Activities: | | |
| Depreciation of Long-lived Assets | 129 | 139 |
| Loss on Extinguishment of Debt | 105 | — |
| Victoria's Secret Asset Impairments | — | 97 |
| Share-based Compensation Expense | 15 | 20 |
| Deferred Income Taxes | 10 | (25) |
| Changes in Assets and Liabilities: | | |
| Accounts Receivable | 49 | 77 |
| Inventories | (123) | (208) |
| Accounts Payable, Accrued Expenses and Other | (163) | (155) |
| Income Taxes Payable | 57 | (56) |
| Other Assets and Liabilities | (107) | 66 |
| Net Cash Provided by (Used for) Operating Activities | <u>249</u> | <u>(342)</u> |
| Investing Activities: | | |
| Capital Expenditures | (65) | (55) |
| Other Investing Activities | 9 | (5) |
| Net Cash Used for Investing Activities | <u>(56)</u> | <u>(60)</u> |
| Financing Activities: | | |
| Payments of Long-term Debt | (1,130) | — |
| Borrowing from Credit Agreement | — | 950 |
| Repayment of Credit Agreement | — | (950) |
| Borrowings from Foreign Facilities | — | 23 |
| Repayments of Foreign Facilities | — | (69) |
| Repurchases of Common Stock | (155) | — |
| Dividends Paid | — | (83) |
| Tax Payments related to Share-based Awards | (33) | (5) |
| Proceeds from Stock Option Exercises | 30 | — |
| Other Financing Activities | (3) | (4) |
| Net Cash Used for Financing Activities | <u>(1,291)</u> | <u>(138)</u> |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents and Restricted Cash | 2 | (2) |
| Net Decrease in Cash and Cash Equivalents and Restricted Cash | <u>(1,096)</u> | <u>(542)</u> |
| Cash and Cash Equivalents and Restricted Cash, Beginning of Period | 3,933 | 1,499 |
| Cash and Cash Equivalents and Restricted Cash, End of Period | <u>\$ 2,837</u> | <u>\$ 957</u> |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

L BRANDS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Description of Business and Basis of Presentation

Description of Business

L Brands, Inc. (the "Company") operates in the highly competitive specialty retail business. The Company is a specialty retailer of home fragrance products, body care, soaps and sanitizers, women's intimate and other apparel, and personal and beauty care products. The Company sells its merchandise through company-operated specialty retail stores in the U.S., Canada and Greater China, and through its websites and other channels. The Company's international operations are primarily through franchise, license, wholesale and joint venture partners. The Company currently operates the following retail brands:

- Bath & Body Works
- Victoria's Secret
- PINK

On May 11, 2021, the Company announced that its Board of Directors unanimously approved a plan to separate L Brands, Inc. into two independent, public companies: Bath & Body Works and Victoria's Secret, including PINK. The Company expects to create these companies through a tax-free spin-off of Victoria's Secret to L Brands' shareholders. The spin-off is expected to be effected through a pro-rata distribution to L Brands, Inc. shareholders of common stock of a newly-formed entity holding certain assets and liabilities comprising the Victoria's Secret business. The spin-off is expected to be completed in August 2021, subject to certain customary market, regulatory and other conditions.

Impacts of COVID-19

The coronavirus pandemic ("COVID-19") has created significant public health concerns as well as economic disruption, uncertainty and volatility. The Company's operations and financial performance have been materially impacted by the COVID-19 pandemic. In the first quarter of 2020, all the Company's stores in North America were closed on March 17, 2020 and nearly all stores remained closed throughout the remainder of the first quarter of 2020. Additionally, operations for Victoria's Secret Direct were temporarily suspended for approximately one week in late March 2020, while Bath & Body Works Direct remained open for the duration of the first quarter of 2020.

During the first quarter of 2020, the Company took prudent actions to manage expenses and to maintain its cash position and financial flexibility. The Company also has adopted new operating models focused on providing a safe environment for its customers and associates, while also delivering an engaging shopping experience. The Company remains focused on the safe operations of its distribution, fulfillment and call centers while maximizing its direct businesses. Government stimulus payments and the relaxation of pandemic-related restrictions have positively impacted demand for the Company's products during the first quarter of 2021. There remains the potential for COVID-related risks of closure or operating restrictions, which could materially impact the Company's operations and financial performance in future periods.

Fiscal Year

The Company's fiscal year ends on the Saturday nearest to January 31. As used herein, "first quarter of 2021" and "first quarter of 2020" refer to the thirteen-week periods ended May 1, 2021 and May 2, 2020, respectively.

Basis of Consolidation

The Consolidated Financial Statements include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

The Company accounts for investments in unconsolidated entities where it exercises significant influence, but does not have control, using the equity method. Under the equity method of accounting, the Company recognizes its share of the investee's net income or loss. Losses are only recognized to the extent the Company has positive carrying value related to the investee. Carrying values are only reduced below zero if the Company has an obligation to provide funding to the investee. The Company's share of net income or loss of unconsolidated entities from which the Company purchases merchandise or merchandise components is included in Costs of Goods Sold, Buying and Occupancy in the Consolidated Statements of Income (Loss). The Company's share of net income or loss from its investment in the Victoria's Secret U.K. joint venture with Next PLC is included in General, Administrative and Store Operating Expenses in the Consolidated Statements of Income (Loss). The Company's share of net income or loss of all other unconsolidated entities is included in Other Income (Loss) in the Consolidated Statements of Income (Loss). The Company's equity method investments are required to be reviewed for impairment when it is determined there may be an other-than-temporary loss in value.

Interim Financial Statements

The Consolidated Financial Statements as of and for the periods ended May 1, 2021 and May 2, 2020 are unaudited and are presented pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”). These Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto contained in the Company’s 2020 Annual Report on Form 10-K.

In the opinion of management, the accompanying Consolidated Financial Statements reflect all adjustments, which are of a normal recurring nature and necessary for a fair presentation of the results for the interim periods.

Seasonality of Business

Due to the seasonal variations in the retail industry, the results of operations for the interim period is not necessarily indicative of the results expected for the full fiscal year.

Restricted Cash

The Company placed cash on deposit with certain financial institutions as collateral for lending commitments. The amount of collateral required was dependent upon the aggregate lending commitments. These deposits, totaling \$30 million, are recorded in Other Current Assets on the May 1, 2021 Consolidated Balance Sheet. The Company’s total Cash and Cash Equivalents and Restricted Cash totaled \$2.837 billion as of May 1, 2021.

Derivative Financial Instruments

The Company uses derivative financial instruments to manage exposure to foreign currency exchange rates. The Company does not use derivative instruments for trading purposes. All derivative instruments are recorded on the Consolidated Balance Sheets at fair value.

The earnings of the Company’s wholly owned foreign operations are subject to exchange rate risk as substantially all the merchandise is sourced through U.S. dollar transactions. The Company uses foreign currency forward contracts designated as cash flow hedges to mitigate this foreign currency exposure for its Canadian operations. Amounts are reclassified from accumulated other comprehensive income (loss) upon sale of the hedged merchandise to the customer. These gains and losses are recognized in Costs of Goods Sold, Buying and Occupancy in the Consolidated Statements of Income (Loss). The fair value of designated cash flow hedges is not significant as of May 1, 2021.

Concentration of Credit Risk

The Company maintains cash and cash equivalents, restricted cash and derivative contracts with various major financial institutions. The Company monitors the relative credit standing of financial institutions with whom the Company transacts and limits the amount of credit exposure with any one entity. The Company’s investment portfolio is primarily comprised of U.S. government obligations, U.S. Treasury and AAA-rated money market funds, commercial paper and bank deposits.

The Company also periodically reviews the relative credit standing of franchise, license and wholesale partners and other entities to which the Company grants credit terms in the normal course of business. The Company determines the required allowance for expected credit losses using information such as customer credit history and financial condition. Amounts are recorded to the allowance when it is determined that expected credit losses may occur.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from those estimates, and the Company revises its estimates and assumptions as new information becomes available.

Recently Issued Accounting Pronouncements

The Company did not adopt any new accounting standards during the first quarter of 2021 that had a material impact on the Company’s consolidated results of operations, financial position or cash flows. In addition, there are no new accounting standards not yet adopted that are expected to have a material impact on the Company’s consolidated results of operations, financial position or cash flows.

2. Revenue Recognition

Accounts receivable, net from revenue-generating activities were \$136 million as of May 1, 2021, \$125 million as of January 30, 2021 and \$142 million as of May 2, 2020. Accounts receivable primarily relate to amounts due from the Company’s franchise, license and wholesale partners. Under these arrangements, payment terms are typically 60 to 90 days.

The Company records deferred revenue when cash payments are received in advance of transfer of control of goods or services. Deferred revenue primarily relates to gift cards, loyalty and private label credit card programs and direct channel shipments, which are all impacted by seasonal and holiday-related sales patterns. Deferred revenue was \$338 million as of May 1, 2021, \$371 million as of January 30, 2021 and \$348 million as of May 2, 2020. The Company recognized \$128 million as revenue in the first quarter of 2021 from amounts recorded as deferred revenue at the beginning of the year. As of May 1, 2021, the Company recorded deferred revenue of \$328 million within Accrued Expenses and Other, and \$10 million within Other Long-term Liabilities on the Consolidated Balance Sheet.

The following table provides a disaggregation of Net Sales for the first quarter of 2021 and 2020:

| | First Quarter | |
|--|-----------------|-----------------|
| | 2021 | 2020 |
| | (in millions) | |
| Bath & Body Works Stores - U.S. and Canada | \$ 1,051 | \$ 424 |
| Bath & Body Works Direct | 349 | 289 |
| Bath & Body Works International (a) | 70 | 47 |
| Total Bath & Body Works | 1,470 | 760 |
| Victoria's Secret Stores - U.S. and Canada | 933 | 514 |
| Victoria's Secret Direct | 521 | 308 |
| Victoria's Secret International (b) | 100 | 72 |
| Total Victoria's Secret | 1,554 | 894 |
| Total Net Sales | \$ 3,024 | \$ 1,654 |

(a) Results include royalties associated with franchised store and wholesale sales.

(b) Results include company-operated stores in the U.K. (pre-joint venture) and Greater China, and royalties associated with franchised stores and wholesale sales.

3. Restructuring Activities

During the second quarter of 2020, the Company completed a comprehensive review of its home office organizations in order to achieve meaningful reductions in overhead expenses and decentralize significant shared functions and services to support the separation of the Bath & Body Works and Victoria's Secret businesses. This resulted in a reduction of the home office headcount by approximately 15%, or about 850 associates.

During the first quarter of 2021, the Company made payments of \$16 million related to severance and related costs associated with these reductions. As of May 1, 2021, a liability of \$21 million related to these reductions is included in Accrued Expenses and Other on the Consolidated Balance Sheet.

Victoria's Secret U.K.

Due to challenging business results for Victoria's Secret in the U.K., the Company entered into Administration in June 2020 to restructure store lease agreements and reduce operating losses in the Victoria's Secret U.K. business. In October 2020, the Company entered into a joint venture with Next PLC for the Victoria's Secret business in the United Kingdom and Ireland. Under this agreement, the Company owns 49% of the joint venture, and Next owns 51% and is responsible for operations. The Company accounts for its investment in the joint venture under the equity method of accounting.

4. Earnings (Loss) Per Share and Shareholders' Equity (Deficit)

Earnings (Loss) Per Share

Earnings (loss) per basic share is computed based on the weighted-average number of common shares. Earnings (loss) per diluted share include the weighted-average effect of dilutive restricted stock and options on the weighted-average shares outstanding.

The following table provides the weighted-average shares utilized for the calculation of basic and diluted earnings (loss) per share for the first quarter of 2021 and 2020:

| | First Quarter | |
|---|---------------|------------|
| | 2021 | 2020 |
| | (in millions) | |
| Common Shares | 288 | 285 |
| Treasury Shares | (9) | (8) |
| Basic Shares | 279 | 277 |
| Effect of Dilutive Restricted Stock and Options | 5 | — |
| Diluted Shares | 284 | 277 |
| Anti-dilutive Options and Awards (a) | 1 | 12 |

- (a) These options and awards were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive. For the first quarter of 2020, the dilutive impact of outstanding options and awards were excluded from dilutive shares as a result of the Company's net loss for the period.

Shareholders' Equity (Deficit)

Common Stock Share Repurchases

In March 2021, the Company's Board of Directors authorized a new \$500 million share repurchase plan, which replaced the \$79 million remaining under the March 2018 repurchase program. Pursuant to the Board's authorization, the Company entered into a Rule 10b5-1 purchase plan to effectuate share repurchases for the first \$250 million. Subsequent to May 1, 2021, the Company initiated a second \$250 million Rule 10b5-1 purchase plan to effectuate the remaining share repurchases under the March 2021 repurchase plan.

Under the authority of the Company's Board of Directors, the Company repurchased the following shares of its common stock during the first quarter of 2021:

| <u>Repurchase Program</u> | <u>Amount Authorized</u> (in millions) | <u>Shares Repurchased</u> (in thousands) | <u>Amount Repurchased</u> (in millions) | <u>Average Stock Price</u> |
|---------------------------|---|---|--|----------------------------|
| March 2021 | \$ 500 | 2,608 | \$ 165 | \$ 63.31 |

The March 2021 Plan had \$335 million remaining as of May 1, 2021. There were \$10 million of share repurchases reflected in Accounts Payable on the May 1, 2021 Consolidated Balance Sheet.

Subsequent to May 1, 2021, the Company repurchased an additional 1.6 million shares of its common stock for \$106 million under the March 2021 Plan.

Dividends

Under the authority and declaration of the Board of Directors, the Company paid the following dividends during the first quarter of 2021 and 2020:

| | <u>Ordinary Dividends</u> (per share) | <u>Total Paid</u> (in millions) |
|---------------|--|------------------------------------|
| 2021 | | |
| First Quarter | \$ — | \$ — |
| 2020 | | |
| First Quarter | \$ 0.30 | \$ 83 |

The Board of Directors suspended the quarterly cash dividend beginning in the second quarter of 2020 as a proactive measure to strengthen the Company's financial flexibility and manage through the COVID-19 pandemic. In March 2021, the Company's Board of Directors reinstated the annual dividend at \$0.60 per share, beginning with the quarterly dividend to be paid in June 2021. In May 2021, the Company's Board of Directors declared the second quarter of 2021 ordinary dividend of \$0.15 per share.

5. Inventories

The following table provides details of inventories as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|--|-----------------|---------------------|-----------------|
| | (in millions) | | |
| Finished Goods Merchandise | \$ 1,224 | \$ 1,073 | \$ 1,347 |
| Raw Materials and Merchandise Components | 173 | 200 | 144 |
| Total Inventories | <u>\$ 1,397</u> | <u>\$ 1,273</u> | <u>\$ 1,491</u> |

Inventories are principally valued at the lower of cost or net realizable value, on an average cost basis.

6. Long-Lived Assets

The following table provides details of property and equipment, net as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|---|-----------------|---------------------|-----------------|
| | (in millions) | | |
| Property and Equipment, at Cost | \$ 6,189 | \$ 6,204 | \$ 6,177 |
| Accumulated Depreciation and Amortization | (4,159) | (4,109) | (3,878) |
| Property and Equipment, Net | <u>\$ 2,030</u> | <u>\$ 2,095</u> | <u>\$ 2,299</u> |

Depreciation expense was \$129 million and \$139 million for the first quarter of 2021 and 2020, respectively.

During the first quarter of 2020, the Company recorded pre-tax store asset impairment charges of \$97 million as a result of the Victoria's Secret fleet rationalization executed during 2020 and the negative operating results of certain Victoria's Secret stores. These impairment charges are included in the Victoria's Secret segment and in Costs of Goods Sold, Buying and Occupancy in the 2020 Consolidated Statement of Loss.

7. Equity Investments

Easton

The Company has land and other investments in Easton, a planned community in Columbus, Ohio, that integrates office, hotel, retail, residential and recreational space. These investments, totaling \$120 million as of May 1, 2021, \$119 million as of January 30, 2021 and \$120 million as of May 2, 2020, are recorded in Other Assets on the Consolidated Balance Sheets.

Included in the Company's Easton investments are equity interests in Easton Town Center, LLC ("ETC") and Easton Gateway, LLC ("EG"), entities that own and develop commercial entertainment and shopping centers. The Company's investments in ETC and EG are accounted for using the equity method of accounting. The Company has a majority financial interest in ETC and EG, but another unaffiliated member manages them, and certain significant decisions regarding ETC and EG require the consent of unaffiliated members in addition to the Company.

Victoria's Secret U.K.

As of May 1, 2021, the Company accounts for its investment in Victoria's Secret U.K. under the equity method of accounting. For additional information, see Note 3, "Restructuring Activities."

8. Income Taxes

For the first quarter of 2021, the Company calculated the provision for income taxes on the current estimate of the annual effective tax rate and adjusted as necessary for quarterly events. Due to the impacts of the COVID-19 pandemic, the income tax expense for the first quarter of 2020 was computed on a year-to-date effective tax rate.

For the first quarter of 2021, the Company's effective tax rate was 21.6% compared to 28.0% in the first quarter of 2020. The first quarter of 2021 rate was lower than the Company's combined estimated federal and state statutory rate primarily due to the recognition of excess tax benefits recorded through the Consolidated Statements of Income on share-based awards that vested in the quarter. In the first quarter of 2020, the Company recognized a benefit for income taxes of \$115 million on a loss before income taxes of \$412 million. The first quarter of 2020 rate was higher than the Company's combined federal and state statutory rate primarily due the resolution of certain tax matters, which resulted in a \$50 million tax benefit, offset by losses related to certain foreign subsidiaries, which generated no tax benefit.

Income taxes paid were \$10 million and \$9 million for the first quarter of 2021 and 2020, respectively.

9. Long-term Debt and Borrowing Facilities

The following table provides the Company's outstanding debt balance, net of unamortized debt issuance costs and discounts, as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|--|-----------------|---------------------|-----------------|
| | (in millions) | | |
| Senior Secured Debt with Subsidiary Guarantee | | | |
| \$750 million, 6.875% Fixed Interest Rate Secured Notes due July 2025 ("2025 Secured Notes") | \$ — | \$ 740 | \$ — |
| Secured Foreign Facilities | — | — | 107 |
| Total Senior Secured Debt with Subsidiary Guarantee | \$ — | \$ 740 | \$ 107 |
| Senior Debt with Subsidiary Guarantee | | | |
| \$1 billion, 6.625% Fixed Interest Rate Notes due April 2021 ("2021 Notes") | \$ — | \$ — | \$ 450 |
| \$1 billion, 5.625% Fixed Interest Rate Notes due February 2022 ("2022 Notes") | — | 284 | 858 |
| \$320 million, 5.625% Fixed Interest Rate Notes due October 2023 ("2023 Notes") | 319 | 319 | 498 |
| \$500 million, 9.375% Fixed Interest Rate Notes due July 2025 ("2025 Notes") | 493 | 493 | — |
| \$297 million, 6.694% Fixed Interest Rate Notes due January 2027 ("2027 Notes") | 279 | 278 | 276 |
| \$500 million, 5.250% Fixed Interest Rate Notes due February 2028 ("2028 Notes") | 497 | 497 | 496 |
| \$500 million, 7.500% Fixed Interest Rate Notes due June 2029 ("2029 Notes") | 488 | 488 | 487 |
| \$1 billion, 6.625% Fixed Interest Rate Notes due October 2030 ("2030 Notes") | 989 | 988 | — |
| \$1 billion, 6.875% Fixed Interest Rate Notes due November 2035 ("2035 Notes") | 991 | 991 | 991 |
| \$700 million, 6.750% Fixed Interest Rate Notes due July 2036 ("2036 Notes") | 694 | 694 | 693 |
| Total Senior Debt with Subsidiary Guarantee | \$ 4,750 | \$ 5,032 | \$ 4,749 |
| Senior Debt | | | |
| \$350 million, 6.950% Fixed Interest Rate Debentures due March 2033 ("2033 Notes") | \$ 348 | \$ 348 | \$ 348 |
| \$247 million, 7.600% Fixed Interest Rate Notes due July 2037 ("2037 Notes") | 246 | 246 | 298 |
| Total Senior Debt | \$ 594 | \$ 594 | \$ 646 |
| Total | \$ 5,344 | \$ 6,366 | \$ 5,502 |
| Current Debt | — | — | (468) |
| Total Long-term Debt, Net of Current Portion | \$ 5,344 | \$ 6,366 | \$ 5,034 |

Repurchases of Notes

In April 2021, the Company completed a make whole call to repurchase the remaining \$285 million of outstanding 2022 Notes and the \$750 million of outstanding 2025 Secured Notes. The Company recognized a pre-tax loss related to this extinguishment of debt of \$105 million (after-tax loss of \$80 million), which includes the write-offs of unamortized issuance costs. This loss is included in Other Income (Loss) in the 2021 Consolidated Statement of Income.

Asset-Backed Revolving Credit Facility

The Company and certain of the Company's 100% owned subsidiaries guarantee and pledge collateral to secure a revolving credit facility ("Credit Agreement"). In April 2020, the Company entered into an amendment and restatement (the "Amendment") of the Credit Agreement to convert the Company's credit facility into an asset-backed revolving credit facility ("ABL Facility"). The ABL Facility, which allows borrowings and letters of credit in U.S. dollars or Canadian dollars, has aggregate commitments at \$1 billion and an expiration date in August 2024.

Availability under the ABL Facility is the lesser of (i) the borrowing base, determined primarily based on the Company's eligible U.S. and Canadian credit card receivables, accounts receivable, inventory and eligible real property, or (ii) the aggregate commitment. If at any time, the outstanding amount under the ABL Facility exceeds the lesser of (i) the borrowing base and (ii) the aggregate commitment, the Company will be required to prepay the outstanding amounts under the ABL Facility to the extent of such excess. In addition, at any time that the Company's consolidated cash balance exceeds \$350 million, it will be required to prepay outstanding amounts under the ABL Facility to the extent of such excess. As of May 1,

2021, the Company's borrowing base was \$1.025 billion and it was unable to draw upon the ABL Facility as its consolidated cash balance exceeded \$350 million.

The ABL Facility supports the Company's letter of credit program. The Company had \$63 million of outstanding letters of credit as of May 1, 2021 that reduced its availability under the ABL Facility.

As of May 1, 2021, the ABL Facility fees related to committed and unutilized amounts were 0.30% per annum, and the fees related to outstanding letters of credit were 1.75% per annum. In addition, the interest rate on outstanding U.S. dollar borrowings was the London Interbank Offered Rate plus 1.75% per annum. The interest rate on outstanding Canadian dollar-denominated borrowings was the Canadian Dollar Offered Rate plus 1.75% per annum.

The ABL Facility requires the Company to maintain a fixed charge coverage ratio of not less than 1.00 to 1.00 during an event of default or any period commencing on any day when specified excess availability is less than the greater of (1) \$100 million or (2) 15% of the maximum borrowing amount. As of May 1, 2021, the Company was not required to maintain this ratio.

As of May 1, 2021, there were no borrowings outstanding under the ABL Facility.

During the first quarter of 2020, in an abundance of caution and as a proactive measure in response to the COVID-19 pandemic, the Company elected to borrow \$950 million from its revolving facility. This borrowing was repaid during the first quarter of 2020 upon the completion of the Amendment.

Foreign Facilities

Certain of the Company's China subsidiaries utilize revolving and term loan bank facilities to support their operations ("Foreign Facilities"). The Foreign Facilities allow borrowings in U.S. dollars and Chinese Yuan, and interest rates on outstanding borrowings are based upon the applicable benchmark rate for the currency of each borrowing. These facilities are guaranteed by the Company and certain of the Company's 100% owned subsidiaries. As of May 1, 2021, the Foreign Facilities allow for borrowings and letters of credit up to \$30 million, and there were no borrowings outstanding.

The Company placed cash on deposit with certain financial institutions as collateral for their lending commitments under the Foreign Facilities. The amount of collateral required was dependent upon the aggregate lending commitments. These deposits, totaling \$30 million, are recorded in Other Current Assets on the May 1, 2021 Consolidated Balance Sheet.

10. Fair Value Measurements

Cash and Cash Equivalents and restricted cash include cash on hand, deposits with financial institutions and highly liquid investments with original maturities of less than 90 days. The Company's Cash and Cash Equivalents and restricted cash are considered Level 1 fair value measurements as they are valued using unadjusted quoted prices in active markets for identical assets.

The following table provides a summary of the principal value and estimated fair value of outstanding publicly traded debt as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | | January 30, 2021 | | May 2, 2020 |
|---------------------------|----------------|----|---------------------|----|----------------|
| | (in millions) | | | | |
| Principal Value | \$ 5,414 | \$ | 6,449 | \$ | 5,458 |
| Fair Value, Estimated (a) | 6,389 | | 7,243 | | 4,151 |

(a) The estimated fair value of the Company's publicly traded debt is based on reported transaction prices, which are considered Level 2 inputs in accordance with ASC 820, *Fair Value Measurement*. The estimates presented are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

Management believes that the carrying values of accounts receivable, accounts payable and accrued expenses approximate fair value because of their short maturity.

11. Comprehensive Income

The following table provides the rollforward of accumulated other comprehensive income for the first quarter of 2021:

| | Foreign Currency Translation | Cash Flow Hedges (in millions) | | Accumulated Other Comprehensive Income |
|--|---------------------------------|-----------------------------------|----|--|
| Balance as of January 30, 2021 | \$ 85 | \$ (2) | \$ | 83 |
| Other Comprehensive Income (Loss) Before Reclassifications | 5 | (4) | | 1 |
| Amounts Reclassified from Accumulated Other Comprehensive Income | — | 1 | | 1 |
| Tax Effect | — | 1 | | 1 |
| Current-period Other Comprehensive Income (Loss) | 5 | (2) | | 3 |
| Balance as of May 1, 2021 | <u>\$ 90</u> | <u>\$ (4)</u> | | <u>\$ 86</u> |

The following table provides the rollforward of accumulated other comprehensive income for the first quarter of 2020:

| | Foreign Currency Translation | Cash Flow Hedges (in millions) | | Accumulated Other Comprehensive Income |
|--|---------------------------------|-----------------------------------|----|--|
| Balance as of February 1, 2020 | \$ 52 | \$ — | \$ | 52 |
| Other Comprehensive Income (Loss) Before Reclassifications | (6) | 6 | | — |
| Tax Effect | — | (1) | | (1) |
| Current-period Other Comprehensive Income (Loss) | (6) | 5 | | (1) |
| Balance as of May 2, 2020 | <u>\$ 46</u> | <u>\$ 5</u> | | <u>\$ 51</u> |

12. Commitments and Contingencies

The Company is subject to various claims and contingencies related to lawsuits, taxes, insurance, regulatory and other matters arising out of the normal course of business. Actions filed against the Company from time to time include commercial, tort, intellectual property, customer, employment, data privacy, securities and other claims, including purported class action lawsuits. Management believes that the ultimate liability arising from such claims and contingencies, if any, is not likely to have a material adverse effect on the Company's results of operations, financial condition or cash flows.

On May 19, 2020, a purported shareholder filed a derivative lawsuit on behalf of L Brands, Inc. in the Court of Common Pleas for Franklin County, Ohio. The complaint names as defendants certain current and former directors and officers of L Brands, Inc. and alleges, among other things, that these defendants breached their fiduciary duties by violating law and/or company policies relating to workplace conduct. The Company was named as nominal defendant only, and there are no claims asserted against it. On June 16, 2020, the lawsuit was removed to the United States District Court for the Southern District of Ohio. On July 6, 2020, the court so-ordered a stipulation staying the lawsuit until December 29, 2020. That stay has since been extended until June 29, 2021.

On January 12, 2021, another purported shareholder filed a derivative lawsuit on behalf of L Brands, Inc. in the Delaware Court of Chancery. The complaint names as defendants certain current and former directors and officers of L Brands, Inc. and alleges, among other things, breaches of fiduciary duty through asserted violations of law and failures to monitor workplace conduct. The Company was named as a nominal defendant, and there are no claims asserted against it. The parties have agreed to a response date of June 21, 2021.

La Senza

In connection with the sale of La Senza in the fourth quarter of 2018, certain of the Company's subsidiaries have remaining contingent obligations of \$30 million related to lease payments under the current terms of noncancelable leases expiring at various dates through 2028. These obligations include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of the business. As of May 1, 2021, the Company was fully reserved for these lease-related obligations and for certain other obligations related to the La Senza business.

13. Retirement Benefits

The Company sponsors a tax-qualified defined contribution retirement plan for substantially all its associates within the U.S. Participation is available to associates who meet certain age and service requirements. The qualified plan permits participating associates to elect contributions up to the maximum limits allowable under the Internal Revenue Code. The Company matches associate contributions according to a predetermined formula and contributes additional amounts based on a percentage of the associates' eligible annual compensation and years of service. Associate contributions and Company matching contributions vest immediately. Additional Company contributions and the related investment earnings are subject to vesting based on years of service. Total expense recognized related to the qualified plan was \$21 million for both the first quarter of 2021 and 2020.

The Company sponsors a non-qualified supplemental retirement plan. The non-qualified plan is an unfunded plan, which provides benefits beyond the Internal Revenue Code limits for qualified defined contribution plans. On June 27, 2020 (the "Termination Date"), the Human Capital and Compensation Committee of the Board of Directors authorized the termination of the non-qualified plan. Subsequent to the Termination Date, no additional employee contributions may be made to the non-qualified plan. The remaining benefits and obligations are expected to be paid out in full approximately one year following the Termination Date. Accordingly, the liability of \$146 million related to the non-qualified plan is included within Accrued Expenses and Other on the May 1, 2021 Consolidated Balance Sheet. Total expense recognized related to the non-qualified plan was not significant for the first quarter of 2021 or the first quarter of 2020.

14. Segment Information

In the third quarter of 2020, the Company changed its segment reporting as a result of leadership changes and restructuring actions taken to facilitate the ongoing efforts to separate Bath & Body Works and Victoria's Secret into separate businesses. The Company has two reportable segments: Bath & Body Works and Victoria's Secret. While this reporting change did not impact the Company's consolidated results, historical segment data has been recast to be consistent for all periods presented.

The Bath & Body Works segment sells body care, home fragrance products, soaps and sanitizers under the Bath & Body Works, White Barn, C.O. Bigelow and other brand names. Bath & Body Works merchandise is sold online and at retail stores located in the U.S. and Canada, and international stores operated by partners under franchise, license and wholesale arrangements. Additionally, this segment includes the Bath & Body Works merchandise sourcing and production function serving the Company and its international partners.

The Victoria's Secret segment sells women's intimate and other apparel, personal care and beauty products under the Victoria's Secret and PINK brand names. Victoria's Secret and PINK merchandise is sold online and through retail stores located in the U.S., Canada and Greater China, and international stores operated by partners under franchise, license, wholesale and joint venture arrangements. Additionally, this segment includes the Victoria's Secret and PINK merchandise sourcing and production function serving the Company and its international partners.

Other includes corporate infrastructure and governance functions and other non-recurring items that are deemed to be corporate in nature.

The following table provides the Company's segment information for the first quarter of 2021 and 2020:

| | Bath & Body Works | Victoria's Secret | Other | Total |
|-----------------------------|----------------------|----------------------|-------|----------|
| | (in millions) | | | |
| 2021 | | | | |
| First Quarter: | | | | |
| Net Sales | \$ 1,470 | \$ 1,554 | \$ — | \$ 3,024 |
| Operating Income (Loss) | 380 | 245 | (53) | 572 |
| 2020 | | | | |
| First Quarter: | | | | |
| Net Sales | \$ 760 | \$ 894 | \$ — | \$ 1,654 |
| Operating Income (Loss) (a) | 76 | (354) | (40) | (318) |

(a) Victoria's Secret includes store asset impairment charges of \$97 million. For additional information, see Note 6, "Long-Lived Assets."

The Company's international net sales include sales from company-operated stores, royalty revenue from franchise and license arrangements, wholesale revenues and direct sales shipped internationally. Certain of these sales are subject to the impact of fluctuations in foreign currency. The Company's international net sales totaled \$280 million and \$179 million for the first quarter of 2021 and 2020, respectively.

15. Subsequent Events

Victoria's Secret

On May 11, 2021, the Company announced that its Board of Directors unanimously approved a plan to separate L Brands, Inc. into two independent, public companies: Bath & Body Works and Victoria's Secret, including PINK. The Company expects to create these companies through a tax-free spin-off of Victoria's Secret to L Brands' shareholders. The spin-off is expected to be effected through a pro-rata distribution to L Brands, Inc. shareholders of common stock of a newly-formed entity holding certain assets and liabilities comprising the Victoria's Secret business. The spin-off is expected to be completed in August 2021, subject to certain customary market, regulatory and other conditions.

Common Stock Share Repurchases

Subsequent to May 1, 2021, the Company initiated a second \$250 million Rule 10b5-1 common stock purchase plan to effectuate the remaining share repurchases under the March 2021 repurchase plan. The Company repurchased an additional 1.6 million shares of its common stock for \$106 million under the March 2021 Plan subsequent to May 1, 2021.

Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors of L Brands, Inc.

Results of Review of Interim Financial Statements

We have reviewed the accompanying consolidated balance sheets of L Brands, Inc. (the Company) as of May 1, 2021 and May 2, 2020, and the related consolidated statements of income (loss), comprehensive income (loss), total equity (deficit) and cash flows for the thirteen week periods ended May 1, 2021 and May 2, 2020, and the related notes (collectively referred to as the “consolidated interim financial statements”). Based on our reviews, we are not aware of any material modifications that should be made to the consolidated interim financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of January 30, 2021, and the related consolidated statements of income (loss), comprehensive income (loss), total equity (deficit), and cash flows for the year then ended, and the related notes (not presented herein); and in our report dated March 19, 2021, we expressed an unqualified audit opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of January 30, 2021, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

These financial statements are the responsibility of the Company’s management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the SEC and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial statements consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Ernst & Young LLP

Grandview Heights, Ohio
June 3, 2021

**SAFE HARBOR STATEMENT UNDER THE PRIVATE
SECURITIES LITIGATION ACT OF 1995**

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

We caution that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this report or made by our company or our management involve risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Words such as “estimate,” “project,” “plan,” “believe,” “expect,” “anticipate,” “intend,” “planned,” “potential” and any similar expressions may identify forward-looking statements. Risks associated with the following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our company or our management:

- the spin-off may not be consummated within the anticipated time period or at all;
- disruption to our business in connection with the proposed spin-off and that we could lose revenue as a result of such disruption;
- the spin-off may not be tax-free for U.S. federal income tax purposes;
- a loss of synergies from separating the businesses that could negatively impact the balance sheet, profit margins or earnings of both businesses or that the companies resulting from the spin-off do not realize all of the expected benefits of the spin-off;
- the combined value of the common stock of the two publicly-traded companies may not be equal to or greater than the value of our common stock had the spin-off not occurred;
- general economic conditions, consumer confidence, consumer spending patterns and market disruptions including pandemics or significant health hazards, severe weather conditions, natural disasters, terrorist activities, financial crises, political crises or other major events, or the prospect of these events;
- the novel coronavirus (COVID-19) global pandemic has had and is expected to continue to have an adverse effect on our business and results of operations;
- the seasonality of our business;
- divestitures or other dispositions, including a spin-off of Victoria’s Secret and related operations and contingent liabilities from businesses that we have divested;
- difficulties arising from turnover in company leadership or other key positions;
- our ability to attract, develop and retain qualified associates and manage labor-related costs;
- the dependence on mall traffic and the availability of suitable store locations on appropriate terms;
- our ability to grow through new store openings and existing store remodels and expansions;
- our ability to successfully operate and expand internationally and related risks;
- our independent franchise, license and wholesale partners;
- our direct channel businesses;
- our ability to protect our reputation and our brand images;
- our ability to attract customers with marketing, advertising and promotional programs;
- our ability to maintain, enforce and protect our trade names, trademarks and patents;
- the highly competitive nature of the retail industry and the segments in which we operate;
- consumer acceptance of our products and our ability to manage the life cycle of our brands, keep up with fashion trends, develop new merchandise and launch new product lines successfully;
- our ability to source, distribute and sell goods and materials on a global basis, including risks related to:
 - political instability, environmental hazards or natural disasters;
 - significant health hazards or pandemics, which could result in closed factories, reduced workforces, scarcity of raw materials, and scrutiny or embargoing of goods produced in infected areas;
 - duties, taxes and other charges;
 - legal and regulatory matters;

- volatility in currency exchange rates;
- local business practices and political issues;
- potential delays or disruptions in shipping and transportation and related pricing impacts;
- disruption due to labor disputes; and
- changing expectations regarding product safety due to new legislation;
- our geographic concentration of vendor and distribution facilities in central Ohio;
- fluctuations in foreign currency exchange rates;
- the ability of our vendors to deliver products in a timely manner, meet quality standards and comply with applicable laws and regulations;
- fluctuations in product input costs;
- our ability to adequately protect our assets from loss and theft;
- fluctuations in energy costs;
- increases in the costs of mailing, paper, printing or other order fulfillment logistics;
- claims arising from our self-insurance;
- our and our third-party service providers' ability to implement and maintain information technology systems and to protect associated data;
- our ability to maintain the security of customer, associate, third-party and company information;
- stock price volatility;
- our ability to pay dividends and related effects;
- shareholder activism matters;
- our ability to maintain our credit rating;
- our ability to service or refinance our debt and maintain compliance with our restrictive covenants;
- our ability to comply with laws, regulations and technology platform rules or other obligations related to data privacy and security;
- our ability to comply with regulatory requirements;
- legal and compliance matters; and
- tax, trade and other regulatory matters.

We are not under any obligation and do not intend to make publicly available any update or other revisions to any of the forward-looking statements contained in this report to reflect circumstances existing after the date of this report or to reflect the occurrence of future events even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized. Additional information regarding these and other factors can be found in “Item 1A. Risk Factors” in this Form 10-Q and in our 2020 Annual Report on Form 10-K.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of financial condition and results of operations are based upon our Consolidated Financial Statements, which have been prepared in accordance with GAAP. The following information should be read in conjunction with our financial statements and the related notes included in Item 1. Financial Statements.

In the third quarter of 2020, we changed our segment reporting as a result of leadership changes and restructuring actions taken to facilitate the ongoing efforts to separate Bath & Body Works and Victoria's Secret into separate businesses. We now have two reportable segments: Bath & Body Works and Victoria's Secret. Accordingly, we no longer report a Victoria's Secret and Bath & Body Works International segment as these businesses are now included with their respective brand. Additionally, the Bath & Body Works and Victoria's Secret segments now include sourcing and production functions (formerly known as Mast) and certain other corporate functions that directly support each brand. These functions were previously included within Other. While this reporting change did not impact our consolidated results, historical segment data has been recast to be consistent for all periods presented.

Executive Overview

In the first quarter of 2021, our operating income increased to \$572 million as compared to a loss of \$318 million in 2020, and our operating income (loss) rate increased to 18.9% from (19.2%). These results were driven by increases in sales and margin rates at both Bath & Body Works and Victoria's Secret. Net sales increased \$1.370 billion, or 83%, to \$3.024 billion. Sales were strong throughout the first quarter of 2021, which benefited from government stimulus payments and the relaxation of pandemic-related restrictions. First quarter 2020 sales and operating results were negatively impacted by the COVID-19-related store closures for roughly half the quarter.

At Bath & Body Works, net sales increased \$710 million, or 93%, to \$1.470 billion and operating income increased \$304 million, or 402%, to \$380 million. We are optimistic about our Spring product assortment and our continued ability to execute against our plans in stores and online. We will continue to focus on maximizing our performance, leveraging the strength of our brand, our close connection to our customers and the speed we have in our supply chain.

At Victoria's Secret, net sales increased \$660 million, or 74%, to \$1.554 billion and operating income increased to \$245 million as compared to a loss of \$354 million in the first quarter of 2020. We believe we have the momentum in the business, and we are excited about the work that we are doing to continue to reposition the Victoria's Secret brand. We believe we have opportunities for continued improved performance, driven by the brand repositioning work, improved assortments, more disciplined inventory management and our profit improvement plan.

For additional information related to our first quarter 2021 financial performance, see "Results of Operations."

Victoria's Secret Spin-Off

On May 11, 2021, we announced that our Board of Directors unanimously approved a plan to separate L Brands, Inc. into two independent, public companies: Bath & Body Works and Victoria's Secret, including PINK. We expect to create these companies through a tax-free spin-off of Victoria's Secret to L Brands' shareholders. The spin-off is expected to be effected through a pro-rata distribution to L Brands, Inc. shareholders of common stock of a newly-formed entity holding certain assets and liabilities comprising the Victoria's Secret business. The spin-off is expected to be completed in August 2021, subject to certain customary market, regulatory and other conditions.

In connection with the spin-off of Victoria's Secret, we expect to incur certain one-time costs related to professional and deal-related fees totaling approximately \$70 million. We expect to recognize the majority of these costs upon completion of the spin-off. Additionally, we expect future capital and expense related to the implementation of new information technology platforms. We expect that these costs will be incurred by both Bath & Body Works and Victoria's Secret over a period of time following the spin-off. Although our work is in the early stages and our estimates are preliminary, we expect that expenditures could be in the range of \$200 million to \$300 million. Such estimates are subject to change as our work continues and such changes could be material. After the spin-off, Victoria's Secret will provide technology services to Bath & Body Works under a Transition Services Agreement until we can create independent systems environments, which we believe will help to minimize dis-synergies.

We expect that on a consolidated L Brands basis, we will incur approximately \$80 million of incremental overhead costs annually related to technology expenses and other additional headcount to support two separate public companies. The combination of these costs, plus the allocation of corporate overhead which is currently reported in Other, we expect will result in approximately \$100 million of additional post-separation annual cost for each Bath & Body Works and Victoria's Secret, compared to what is currently reported in their segment results. The above estimates are preliminary in nature, are based solely on information available to us as of the date of this quarterly report and are inherently uncertain and subject to change.

Impacts of COVID-19

The coronavirus pandemic has created significant public health concerns as well as economic disruption, uncertainty and volatility. Our operations and financial performance have been materially impacted by the COVID-19 pandemic. In the first quarter of 2020, all of our stores in North America were closed on March 17, 2020 and nearly all stores remained closed throughout the remainder of the first quarter of 2020. Additionally, operations for Victoria's Secret Direct were temporarily suspended for approximately one week in late March 2020, while Bath & Body Works Direct remained open for the duration of the first quarter of 2020.

During the first quarter of 2020, we took prudent actions to manage expenses and to maintain our cash position and financial flexibility. We also have adopted new operating models focused on providing a safe environment for our customers and associates, while also delivering an engaging shopping experience. We remain focused on the safe operations of our distribution, fulfillment and call centers while maximizing our direct businesses. Government stimulus payments and the relaxation of pandemic-related restrictions have positively impacted demand for our products during the first quarter of 2021. There remains the potential for COVID-related risks of closure or operating restrictions, which could materially impact our operations and financial performance in future periods.

Adjusted Financial Information

In addition to our results provided in accordance with GAAP above and throughout this Form 10-Q, provided below are non-GAAP measurements which present net income (loss) and earnings (loss) per share in 2021 and 2020 on an adjusted basis, which remove certain special items. We believe that these special items are not indicative of our ongoing operations due to their size and nature. We use adjusted financial information as key performance measures of results of operations for the purpose of evaluating performance internally. These non-GAAP measurements are not intended to replace the presentation of our financial results in accordance with GAAP. Instead, we believe that the presentation of adjusted financial information provides additional information to investors to facilitate the comparison of past and present operations. Further, our definition of adjusted financial information may differ from similarly titled measures used by other companies. The table below reconciles the GAAP financial measures to the non-GAAP financial measures.

| (in millions, except per share amounts) | First Quarter | |
|---|---------------|-----------|
| | 2021 | 2020 |
| <u>Detail of Special Items - Income (Expense)</u> | | |
| Victoria's Secret Asset Impairment (a) | \$ — | \$ (97) |
| Special Items included in Operating Income (Loss) | — | (97) |
| Loss on Extinguishment of Debt (b) | (105) | — |
| Special Items included in Other Income (Loss) | (105) | — |
| Tax Benefit from the Resolution of Certain Tax Matters (c) | — | 50 |
| Tax Effect of Special Items included in Operating Income (Loss) and Other Income (Loss) | 25 | 25 |
| Special Items included in Net Income (Loss) | \$ (80) | \$ (22) |
| <u>Reconciliation of Reported Operating Income (Loss) to Adjusted Operating Income (Loss)</u> | | |
| Reported Operating Income (Loss) | \$ 572 | \$ (318) |
| Special Items included in Operating Income (Loss) | — | 97 |
| Adjusted Operating Income (Loss) | \$ 572 | \$ (221) |
| <u>Reconciliation of Reported Net Income (Loss) to Adjusted Net Income (Loss)</u> | | |
| Reported Net Income (Loss) | \$ 277 | \$ (297) |
| Special Items included in Net Income (Loss) | 80 | 22 |
| Adjusted Net Income (Loss) | \$ 357 | \$ (275) |
| <u>Reconciliation of Reported Earnings (Loss) Per Diluted Share to Adjusted Earnings (Loss) Per Diluted Share</u> | | |
| Reported Earnings (Loss) Per Diluted Share | \$ 0.97 | \$ (1.07) |
| Special Items included in Earnings (Loss) Per Diluted Share | 0.28 | 0.08 |
| Adjusted Earnings (Loss) Per Diluted Share | \$ 1.25 | \$ (0.99) |

- (a) In the first quarter of 2020, we recognized pre-tax impairment charges of \$97 million (\$72 million after tax) related to certain Victoria's Secret store assets. For additional information see Note 6, "Long-Lived Assets" included in Item 1. Financial Statements.
- (b) In the first quarter of 2021, we recognized a pre-tax loss of \$105 million (after-tax loss of \$80 million) due to the early extinguishment of outstanding notes. For additional information see Note 9, "Long-term Debt and Borrowing Facilities" included in Item 1. Financial Statements.
- (c) In the first quarter of 2020, we recognized a \$50 million tax benefit related to the resolution of certain tax matters. For additional information see Note 8, "Income Taxes" included in Item 1. Financial Statements.

Company-Operated Store Data

The following table compares the first quarter of 2021 company-operated store data to the first quarter of 2020:

| | First Quarter | | |
|---|---------------|--------|----------|
| | 2021 | 2020 | % Change |
| Sales per Average Selling Square Foot (a) | | | |
| Bath & Body Works U.S. | \$ 229 | \$ 93 | 146 % |
| Victoria's Secret U.S. | 154 | 71 | 117 % |
| Sales per Average Store (in thousands) (a) | | | |
| Bath & Body Works U.S. | \$ 610 | \$ 245 | 149 % |
| Victoria's Secret U.S. | 1,064 | 464 | 129 % |
| Average Store Size (selling square feet) | | | |
| Bath & Body Works U.S. | 2,672 | 2,633 | 1 % |
| Victoria's Secret U.S. | 6,885 | 6,587 | 5 % |
| Total Selling Square Feet (in thousands) | | | |
| Bath & Body Works U.S. | 4,406 | 4,305 | 2 % |
| Victoria's Secret U.S. | 5,790 | 6,804 | (15 %) |

(a) Sales per average selling square foot and sales per average store, which are indicators of store productivity, are calculated based on store sales for the period divided by the average, including the beginning and end of period, of total square footage and store count, respectively. As a result of the COVID-19 pandemic, all our stores in the U.S. were closed on March 17, 2020 and nearly all stores remained closed throughout the remainder of the first quarter of 2020. As a result, comparisons of year-over-year trends are not a meaningful way to discuss our operating results this quarter.

The following table represents company-operated store data for the first quarter of 2021:

| | Stores at January 30, 2021 | Opened | Closed | Stores at May 1, 2021 |
|--|-------------------------------|-----------|-------------|--------------------------|
| Bath & Body Works U.S. | 1,633 | 21 | (5) | 1,649 |
| Bath & Body Works Canada | 103 | — | — | 103 |
| Total Bath & Body Works | 1,736 | 21 | (5) | 1,752 |
| Victoria's Secret U.S. | 846 | — | (5) | 841 |
| Victoria's Secret Canada | 25 | 1 | — | 26 |
| Victoria's Secret Beauty and Accessories Greater China | 36 | 1 | (1) | 36 |
| Victoria's Secret Greater China | 26 | — | — | 26 |
| Total Victoria's Secret | 933 | 2 | (6) | 929 |
| Total L Brands Stores | 2,669 | 23 | (11) | 2,681 |

The following table represents company-operated store data for the first quarter 2020:

| | Stores at February 1, 2020 | Opened | Closed | Stores at May 2, 2020 |
|--|-------------------------------|----------|-------------|--------------------------|
| Bath & Body Works U.S. | 1,637 | 3 | (5) | 1,635 |
| Bath & Body Works Canada | 102 | — | — | 102 |
| Total Bath & Body Works | 1,739 | 3 | (5) | 1,737 |
| Victoria's Secret U.S. | 1,053 | 1 | (21) | 1,033 |
| Victoria's Secret Canada | 38 | — | (1) | 37 |
| Victoria's Secret U.K. / Ireland | 26 | — | — | 26 |
| Victoria's Secret Beauty and Accessories Greater China | 41 | — | (1) | 40 |
| Victoria's Secret Greater China | 23 | 1 | — | 24 |
| Total Victoria's Secret | 1,181 | 2 | (23) | 1,160 |
| Total L Brands Stores | 2,920 | 5 | (28) | 2,897 |

Partner-Operated Store Data

The following table represents partner-operated store data for the first quarter of 2021:

| | Stores at January 30, 2021 | Opened | Closed | Stores at May 1, 2021 |
|--|-------------------------------|-----------|------------|--------------------------|
| Bath & Body Works | 288 | 14 | (3) | 299 |
| Victoria's Secret Beauty & Accessories | 338 | 2 | (3) | 337 |
| Victoria's Secret | 120 | 1 | — | 121 |
| Total | 746 | 17 | (6) | 757 |

The following table represents partner-operated store data for the first quarter of 2020:

| | Stores at February 1, 2020 | Opened | Closed | Stores at May 2, 2020 |
|--|-------------------------------|----------|------------|--------------------------|
| Bath & Body Works | 278 | 6 | (1) | 283 |
| Victoria's Secret Beauty & Accessories | 360 | — | (7) | 353 |
| Victoria's Secret | 84 | 2 | — | 86 |
| Total | 722 | 8 | (8) | 722 |

Results of Operations

First Quarter of 2021 Compared to First Quarter of 2020

Operating Income (Loss)

The following table provides our segment operating income (loss) and operating income (loss) rates (expressed as a percentage of net sales) for the first quarter of 2021 in comparison to the first quarter of 2020:

| | | | Operating Income (Loss) Rate | |
|-------------------------------|---------------|----------|------------------------------|----------|
| | 2021 | 2020 | 2021 | 2020 |
| First Quarter | (in millions) | | | |
| Bath & Body Works | \$ 380 | \$ 76 | 25.9 % | 10.0 % |
| Victoria's Secret | 245 | (354) | 15.7 % | (39.6 %) |
| Other (a) | (53) | (40) | — % | — % |
| Total Operating Income (Loss) | \$ 572 | \$ (318) | 18.9 % | (19.2 %) |

(a) Includes corporate infrastructure and governance functions, and other non-recurring items that are deemed to be corporate in nature.

For the first quarter of 2021, operating income increased \$890 million, to \$572 million, from a loss of \$318 million in the first quarter of 2020, and the operating income (loss) rate increased to 18.9% from (19.2%). The drivers of the operating income results are discussed in the following sections.

Net Sales

The following table provides net sales for the first quarter of 2021 in comparison to the first quarter of 2020:

| First Quarter | (in millions) | | % Change |
|--|-----------------|-----------------|-------------|
| | 2021 | 2020 | |
| Bath & Body Works Stores - U.S. and Canada | \$ 1,051 | \$ 424 | 148 % |
| Bath & Body Works Direct | 349 | 289 | 21 % |
| Bath & Body Works International (a) | 70 | 47 | 46 % |
| Total Bath & Body Works | 1,470 | 760 | 93 % |
| Victoria's Secret Stores - U.S. and Canada | 933 | 514 | 82 % |
| Victoria's Secret Direct | 521 | 308 | 69 % |
| Victoria's Secret International (b) | 100 | 72 | 39 % |
| Total Victoria's Secret | 1,554 | 894 | 74 % |
| Total Net Sales | \$ 3,024 | \$ 1,654 | 83 % |

(a) Results include royalties associated with franchised store and wholesale sales.

(b) Results include company-operated stores in the U.K. (pre-joint venture) and Greater China, and royalties associated with franchised stores and wholesale sales.

The following table provides a reconciliation of net sales for the first quarter of 2021 to the first quarter of 2020:

| | Bath & Body Works | | Victoria's Secret | | Total |
|--|-------------------|-----------------|-------------------|--|-------|
| | (in millions) | | | | |
| 2020 Net Sales | \$ 760 | \$ 894 | \$ 1,654 | | |
| Comparable Store Sales | 49 | 12 | 61 | | |
| Sales Associated with New, Closed and Non-comparable Remodeled Stores, Net (a) | 577 | 401 | 978 | | |
| Direct Channels | 60 | 212 | 272 | | |
| Private Label Credit Card | — | 3 | 3 | | |
| International Wholesale, Royalty and Other | 22 | 29 | 51 | | |
| Foreign Currency Translation | 2 | 3 | 5 | | |
| 2021 Net Sales | \$ 1,470 | \$ 1,554 | \$ 3,024 | | |

(a) Includes the increased sales from period over period due to the 2020 COVID-19-related stores closures.

The following table compares the first quarter of 2021 comparable sales to the first quarter of 2020:

| | 2021 | 2020 |
|---|------|--------|
| Comparable Sales (Stores and Direct) (a) | | |
| Bath & Body Works (b) | 16 % | 41 % |
| Victoria's Secret (c) | 25 % | (15 %) |
| Total Comparable Sales | 21 % | 4 % |
| Comparable Store Sales (a) | | |
| Bath & Body Works (b) | 12 % | 20 % |
| Victoria's Secret (c) | 3 % | (18 %) |
| Total Comparable Store Sales | 7 % | (5 %) |

(a) The percentage change in comparable sales represents direct and comparable store sales. The percentage change in comparable store sales represents the change in sales at comparable stores only and excludes the change in sales from our direct channels. The change in comparable sales provides an indication of period over period growth (decline). A store is typically included in the calculation of comparable sales when it has been open 12 months or more and it has not had a change in selling square footage of 20% or more. Closed stores are excluded from the comparable sales calculation if they have been closed for four consecutive days or more. Upon re-opening, the stores are included in the calculation. Therefore, comparable sales results for the first quarter of 2021 and 2020 exclude the closure period of stores that were closed for four consecutive days or more as a result of the COVID-19 pandemic. Additionally, stores of a given brand are excluded if total selling square footage for the brand in the mall changes by 20% or more through the opening or closing of a second store. The percentage change in comparable sales is calculated on a comparable calendar period as opposed to a fiscal basis. Comparable sales attributable to our international stores are calculated on a constant currency basis.

(b) Includes company-operated stores in the U.S. and Canada.

(c) Includes company-operated stores in the U.S., Canada, the U.K. (pre-joint venture) and Greater China.

The results by segment are as follows:

Bath & Body Works

For the first quarter of 2021, net sales increased \$710 million to \$1.470 billion, comparable sales increased 16% and comparable store sales increased 12%. Net sales increased in the stores channel by \$627 million, or 148%, primarily due to comparisons to the COVID-19-related store closures in the first quarter of 2020. Direct net sales increased \$60 million, or 21%, due to continued strength in the channel and as a result of experiencing longer delivery times in the prior year due to the unexpected high demand in the first quarter of 2020.

We achieved balanced growth in all merchandise categories. Fragrant body care, home fragrance and soaps and sanitizers experienced growth versus last year. Performance was strong across all months as we saw good customer response to our Spring merchandise.

The increase in comparable sales was driven by increases in average dollar sales for both the stores and direct channels and store conversion, partially offset by declines in traffic in our stores due to capacity restrictions in 2021, and a decline in direct traffic driven by the unexpected high demand in 2020.

Victoria's Secret

For the first quarter of 2021, net sales increased \$660 million to \$1.554 billion, comparable sales increased 25% and comparable store sales increased 3%. Net sales increased in U.S. and Canada stores by \$419 million, or 82%, primarily due to comparisons to the COVID-19-related store closures in the first quarter of 2020, partially offset by the impact of the permanent closure of 241 stores in North America in 2020. Direct net sales increased \$213 million, or 69%, due to improved customer response to our merchandise assortment as well as the temporary suspension of operations for approximately one week in March 2020. Sales increased in all major categories within Lingerie, PINK and Beauty as customers responded positively to our improved merchandise assortment and brand repositioning.

The increase in comparable sales was driven by increases in direct traffic and average dollar sales, and increased conversion and average dollar sales in our stores, partially offset by a decline in stores traffic due to capacity restrictions in 2021.

Gross Profit

For the first quarter of 2021, our gross profit increased \$1.126 billion to \$1.414 billion, and our gross profit rate (expressed as a percentage of net sales) increased to 46.8% from 17.4%, primarily driven by the following:

Bath & Body Works

For the first quarter of 2021, the gross profit increase was due to the increase in merchandise margin dollars related to the increase in net sales and an increase in the merchandise margin rate driven by strong customer response to our merchandise assortment which allowed us to reduce our promotional activity. This was partially offset by higher occupancy expenses due to the increase in net sales.

The gross profit rate increase was driven by buying and occupancy leverage on higher net sales and an increase in the merchandise margin rate, reflecting a meaningful pullback in promotional activity.

Victoria's Secret

For the first quarter of 2021, the gross profit increase was due to the increase in merchandise margin dollars related to the increase in net sales and an increase in the merchandise margin rate driven by improved response to our merchandise assortments, the disciplined management of inventory, as well as strong selling execution in stores and online, all of which enabled us to reduce promotional activity during the quarter. Occupancy expenses were lower, driven by store asset impairment charges of \$97 million in the prior year and permanent store closures.

The gross profit rate increase was driven by buying and occupancy leverage on higher net sales, an increase in the merchandise margin rate reflecting a meaningful pullback in promotional activity and the store asset impairment charges in the prior year.

General, Administrative and Store Operating Expenses

For the first quarter of 2021, our general, administrative and store operating expenses increased \$236 million to \$842 million due to an increase in Bath & Body Works store selling expenses as a result of the increase in net sales and to support COVID-19 guidelines, an increase in marketing investments primarily due to the store closures in the prior year, a \$35 million charitable contribution to support philanthropic funds and an increase in incentive compensation given company performance. These increases were partially offset by savings realized at Victoria's Secret as a result of cost reductions and the impact of the permanent store closures.

The general, administrative and store operating expense rate decreased to 27.8% from 36.7% due to leverage on the increase in net sales.

Other Income and Expense**Interest Expense**

The following table provides the average daily borrowings and average borrowing rates for the first quarter of 2021 and 2020:

| First Quarter | 2021 | 2020 |
|---|-------------|-------------|
| Average daily borrowings (in millions) | \$ 6,191 | \$ 6,077 |
| Average borrowing rate (in percentages) | 7.2 % | 6.3 % |

For the first quarter of 2021, our interest expense increased \$17 million to \$114 million due to both a higher average borrowing rate and higher average daily borrowings.

Other Income (Loss)

For the first quarter of 2021, our other loss of \$105 million was primarily related to a \$105 million pre-tax loss associated with the early extinguishment of outstanding notes.

Provision (Benefit) for Income Taxes

For the first quarter of 2021, our effective tax rate was 21.6% compared to 28.0% in the first quarter of 2020. The first quarter of 2021 rate was lower than our combined estimated federal and state statutory rate primarily due to the recognition of excess tax benefits recorded through the Consolidated Statement of Income on share-based awards that vested in the quarter. In the first quarter of 2020, we recognized a benefit for income taxes of \$115 million on a loss before income taxes of \$412 million. The first quarter of 2020 rate was higher than our combined estimated federal and state statutory rate primarily due to the resolution of certain tax matters, which resulted in a \$50 million tax benefit, offset by losses related to certain foreign subsidiaries, which generated no tax benefit.

FINANCIAL CONDITION

Liquidity and Capital Resources

Liquidity, or access to cash, is an important factor in determining our financial stability. We are committed to maintaining adequate liquidity. Cash generated from our operating activities provides the primary resources to support current operations, growth initiatives, seasonal funding requirements and capital expenditures. Our cash provided from operations is impacted by our net income (loss) and working capital changes. Our net income (loss) is impacted by, among other things, sales volume, seasonal sales patterns, success of new product introductions, profit margins and income taxes. Historically, sales are higher during the fourth quarter of the fiscal year due to seasonal and holiday-related sales patterns. Generally, our need for working capital peaks during the summer and fall months as inventory builds in anticipation of the holiday period. Our cash and cash equivalents held by foreign subsidiaries were \$317 million as of May 1, 2021.

We believe that our available short-term and long-term capital resources are sufficient to fund foreseeable requirements.

Working Capital and Capitalization

The following table provides a summary of our working capital position and capitalization as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|--|----------------|---------------------|----------------|
| | (in millions) | | |
| Net Cash Provided by (Used for) Operating Activities (a) | \$ 249 | \$ 2,039 | \$ (342) |
| Capital Expenditures (a) | 65 | 228 | 55 |
| Working Capital | 1,932 | 2,753 | 166 |
| Capitalization: | | | |
| Long-term Debt | 5,344 | 6,366 | 5,034 |
| Shareholders' Equity (Deficit) | (534) | (662) | (1,861) |
| Total Capitalization | \$ 4,810 | \$ 5,704 | \$ 3,173 |
| Amounts Available Under the ABL Facility (b) | \$ — | \$ — | \$ — |

(a) The January 30, 2021 amounts represent a fifty-two-week period, and the May 1, 2021 and May 2, 2020 amounts represent thirteen-week periods.

(b) As of May 1, 2021, our borrowing base was \$1.025 billion and we were unable to draw upon the ABL Facility as our consolidated cash balance exceeded \$350 million. We had outstanding letters of credit, which reduce our availability under the ABL Facility, of \$63 million as of May 1, 2021 and January 30, 2021, and \$28 million as of May 2, 2020.

Cash Flow

The following table provides a summary of our cash flow activity for the first quarter of 2021 and 2020:

| | Year-to-Date | |
|---|---------------|----------|
| | 2021 | 2020 |
| | (in millions) | |
| Cash and Cash Equivalents and Restricted Cash, Beginning of Period | \$ 3,933 | \$ 1,499 |
| Net Cash Flows Provided by (Used for) Operating Activities | 249 | (342) |
| Net Cash Flows Used for Investing Activities | (56) | (60) |
| Net Cash Flows Used For Financing Activities | (1,291) | (138) |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents and Restricted Cash | 2 | (2) |
| Net Decrease in Cash and Cash Equivalents and Restricted Cash | (1,096) | (542) |
| Cash and Cash Equivalents and Restricted Cash, End of Period | \$ 2,837 | \$ 957 |

Operating Activities

Net cash provided by operating activities in 2021 was \$249 million, including a net income of \$277 million. Net income included depreciation of \$129 million, loss on extinguishment of debt of \$105 million, share-based compensation expense of \$15 million and deferred tax expense of \$10 million. Other changes in assets and liabilities represent items that had a current period cash flow impact, such as changes in working capital. The most significant items in working capital were the seasonal changes in Accounts Payable, Accrued Expenses and Other, Inventories and Accounts Receivable, and the change in Other Assets and Liabilities.

Net cash used for operating activities in 2020 was \$342 million, including a net loss of \$297 million. Net loss included depreciation of \$139 million, long-lived store asset impairment charges of \$97 million and share-based compensation expense of \$20 million. Other changes in assets and liabilities represent items that had a current period cash flow impact, such as changes in working capital. The most significant items in working capital were the seasonal and COVID-19-related changes in Inventories, Accounts Payable, Accrued Expenses and Other, and Accounts Receivable.

Investing Activities

Net cash used for investing activities in 2021 was \$56 million consisting primarily of capital expenditures of \$65 million, partially offset by proceeds from other investing activities of \$9 million. The capital expenditures included \$43 million related to the completion of 31 North American Bath & Body Works real estate projects including 21 new non-mall stores and 10 remodels. Remaining capital expenditures were primarily related to technology and logistics to support our digital businesses and other retail capabilities.

Net cash used for investing activities in 2020 was \$60 million consisting primarily of capital expenditures of \$55 million. The capital expenditures included \$32 million primarily related to Bath & Body Works for the opening of new stores and the remodeling and improving of existing stores. Remaining capital expenditures were primarily related to spending on technology and logistics to support our digital businesses and other retail capabilities.

We are estimating 2021 capital expenditures to be between \$400 million and \$450 million, \$50 million higher than our previous forecast, driven principally by a new Bath & Body Works direct channel fulfillment center. Roughly 60% of the forecasted capital expenditures relates to Bath & Body Works, with the remaining 40% related to Victoria's Secret. Bath & Body Works, while not fully returning to its pre-pandemic levels, is resuming its investment in the remodeling and opening of new stores, and Victoria's Secret is also investing in a store refresh program. Additionally, both businesses plan to invest in technology, distribution and logistics capabilities in 2021.

Financing Activities

Net cash used for financing activities in 2021 was \$1.291 billion consisting primarily of \$1.130 billion in payments for the early extinguishment of outstanding notes maturing in 2022 and 2025, payments of \$155 million for share repurchases and \$33 million of tax payments related to share-based awards, partially offset by proceeds from the exercises of stock options of \$30 million.

Net cash used for financing activities in 2020 was \$138 million consisting primarily of quarterly dividend payments of \$0.30 per share, or \$83 million, and \$46 million of net repayments under our Foreign Facilities. We also borrowed and repaid \$950 million under our Credit Agreement during the first quarter of 2020.

Common Stock Share Repurchases

Our Board of Directors will determine share repurchase authorizations, giving consideration to our levels of profit and cash flow, capital requirements, current and forecasted liquidity, the restrictions placed upon us by our borrowing arrangements as well as financial and other conditions existing at the time. We use cash flow generated from operating and financing activities to fund our share repurchase programs. The timing and amount of any repurchases will be made at our discretion, taking into account a number of factors, including market conditions.

In March 2021, our Board of Directors authorized a new \$500 million share repurchase plan, which replaced the \$79 million remaining under the March 2018 repurchase program.

Under the authority of our Board of Directors, we repurchased the following shares of our common stock during the first quarter of 2021:

| <u>Repurchase Program</u> | <u>Amount Authorized</u> (in millions) | <u>Shares Repurchased</u> (in thousands) | <u>Amount Repurchased</u> (in millions) | <u>Average Stock Price</u> |
|---------------------------|---|---|--|----------------------------|
| March 2021 | \$ 500 | 2,608 | \$ 165 | \$ 63.31 |

The March 2021 Plan had \$335 million remaining as of May 1, 2021. There were \$10 million of share repurchases reflected in Accounts Payable on the May 1, 2021 Consolidated Balance Sheet.

Subsequent to May 1, 2021, we repurchased an additional 1.6 million shares of our common stock for \$106 million under the March 2021 Plan.

Dividend Policy and Procedures

Our Board of Directors will determine future dividends after giving consideration to our levels of profit and cash flow, capital requirements, current and forecasted liquidity, the restrictions placed upon us by our borrowing arrangements as well as

financial and other conditions existing at the time. We use cash flow generated from operating and financing activities to fund our dividends.

Our Board of Directors suspended our quarterly cash dividend beginning in the second quarter of 2020 as a proactive measure to strengthen our financial flexibility and manage through the COVID-19 pandemic. In March 2021, our Board of Directors reinstated our annual dividend at \$0.60 per share, beginning with the quarterly dividend to be paid in June 2021. In May 2021, our Board of Directors declared the second quarter of 2021 ordinary dividend of \$0.15 per share.

Under the authority and declaration of our Board of Directors, we paid the following dividends during the first quarter of 2021 and 2020:

| | <u>Ordinary Dividends</u> (per share) | <u>Total Paid</u> (in millions) |
|---------------|--|------------------------------------|
| 2021 | | |
| First Quarter | \$ — | \$ — |
| 2020 | | |
| First Quarter | \$ 0.30 | \$ 83 |

Long-term Debt and Borrowing Facilities

The following table provides our outstanding debt balance, net of unamortized debt issuance costs and discounts, as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|--|-----------------|---------------------|-----------------|
| | (in millions) | | |
| Senior Secured Debt with Subsidiary Guarantee | | | |
| \$750 million, 6.875% Fixed Interest Rate Secured Notes due July 2025 ("2025 Secured Notes") | \$ — | \$ 740 | \$ — |
| Secured Foreign Facilities | — | — | 107 |
| Total Senior Secured Debt with Subsidiary Guarantee | \$ — | \$ 740 | \$ 107 |
| Senior Debt with Subsidiary Guarantee | | | |
| \$1 billion, 6.625% Fixed Interest Rate Notes due April 2021 ("2021 Notes") | \$ — | \$ — | \$ 450 |
| \$1 billion, 5.625% Fixed Interest Rate Notes due February 2022 ("2022 Notes") | — | 284 | 858 |
| \$320 million, 5.625% Fixed Interest Rate Notes due October 2023 ("2023 Notes") | 319 | 319 | 498 |
| \$500 million, 9.375% Fixed Interest Rate Notes due July 2025 ("2025 Notes") | 493 | 493 | — |
| \$297 million, 6.694% Fixed Interest Rate Notes due January 2027 ("2027 Notes") | 279 | 278 | 276 |
| \$500 million, 5.250% Fixed Interest Rate Notes due February 2028 ("2028 Notes") | 497 | 497 | 496 |
| \$500 million, 7.500% Fixed Interest Rate Notes due June 2029 ("2029 Notes") | 488 | 488 | 487 |
| \$1 billion, 6.625% Fixed Interest Rate Notes due October 2030 ("2030 Notes") | 989 | 988 | — |
| \$1 billion, 6.875% Fixed Interest Rate Notes due November 2035 ("2035 Notes") | 991 | 991 | 991 |
| \$700 million, 6.750% Fixed Interest Rate Notes due July 2036 ("2036 Notes") | 694 | 694 | 693 |
| Total Senior Debt with Subsidiary Guarantee | \$ 4,750 | \$ 5,032 | \$ 4,749 |
| Senior Debt | | | |
| \$350 million, 6.950% Fixed Interest Rate Debentures due March 2033 ("2033 Notes") | \$ 348 | \$ 348 | \$ 348 |
| \$247 million, 7.600% Fixed Interest Rate Notes due July 2037 ("2037 Notes") | 246 | 246 | 298 |
| Total Senior Debt | \$ 594 | \$ 594 | \$ 646 |
| Total | \$ 5,344 | \$ 6,366 | \$ 5,502 |
| Current Debt | — | — | (468) |
| Total Long-term Debt, Net of Current Portion | \$ 5,344 | \$ 6,366 | \$ 5,034 |

Repurchases of Notes

In April 2021, we completed a make whole call to repurchase the remaining \$285 million of outstanding 2022 Notes and the \$750 million of outstanding 2025 Secured Notes. We recognized a pre-tax loss related to this extinguishment of debt of \$105 million (after-tax loss of \$80 million), which includes the write-offs of unamortized issuance costs. This loss is included in Other Income (Loss) in the 2021 Consolidated Statement of Income.

Asset-Backed Revolving Credit Facility

We and certain of our 100% owned subsidiaries guarantee and pledge collateral to secure a revolving credit facility. In April 2020, we entered into an amendment and restatement of the Credit Agreement to convert our credit facility into an asset-backed revolving credit facility. The ABL Facility, which allows borrowings and letters of credit in U.S. dollars or Canadian dollars, has aggregate commitments at \$1 billion and an expiration date in August 2024.

Availability under the ABL Facility is the lesser of (i) the borrowing base, determined primarily based on our eligible U.S. and Canadian credit card receivables, accounts receivable, inventory and eligible real property, or (ii) the aggregate commitment. If at any time, the outstanding amount under the ABL Facility exceeds the lesser of (i) the borrowing base and (ii) the aggregate commitment, we will be required to prepay the outstanding amounts under the ABL Facility to the extent of such excess. In addition, at any time that our consolidated cash balance exceeds \$350 million, we will be required to prepay outstanding amounts under the ABL Facility to the extent of such excess. As of May 1, 2021, our borrowing base was \$1.025 billion and we were unable to draw upon the ABL Facility as our consolidated cash balance exceeded \$350 million.

The ABL Facility supports our letter of credit program. We had \$63 million of outstanding letters of credit as of May 1, 2021 that reduced our availability under the ABL Facility.

As of May 1, 2021, the ABL Facility fees related to committed and unutilized amounts were 0.30% per annum, and the fees related to outstanding letters of credit were 1.75% per annum. In addition, the interest rate on outstanding U.S. dollar borrowings was the London Interbank Offered Rate plus 1.75% per annum. The interest rate on outstanding Canadian dollar-denominated borrowings was the Canadian Dollar Offered Rate plus 1.75% per annum.

The ABL Facility requires us to maintain a fixed charge coverage ratio of not less than 1.00 to 1.00 during an event of default or any period commencing on any day when specified excess availability is less than the greater of (1) \$100 million or (2) 15% of the maximum borrowing amount. As of May 1, 2021, we were not required to maintain this ratio.

As of May 1, 2021, there were no borrowings outstanding under the ABL Facility.

During the first quarter of 2020, in an abundance of caution and as a proactive measure in response to the COVID-19 pandemic, we elected to borrow \$950 million from our revolving facility. This borrowing was repaid during the first quarter of 2020 upon the completion of the Amendment.

Foreign Facilities

Certain of our China subsidiaries utilize revolving and term loan bank facilities to support their operations. The Foreign Facilities allow borrowings in U.S. dollars and Chinese Yuan, and interest rates on outstanding borrowings are based upon the applicable benchmark rate for the currency of each borrowing. These facilities are guaranteed by us and certain of our 100% owned subsidiaries. As of May 1, 2021, the Foreign Facilities allow for borrowings and letters of credit up to \$30 million, and there were no borrowings outstanding.

We placed cash on deposit with certain financial institutions as collateral for their lending commitments under the Foreign Facilities. The amount of collateral required was dependent upon the aggregate lending commitments. These deposits, totaling \$30 million, are recorded in Other Current Assets on the May 1, 2021 Consolidated Balance Sheet.

Credit Ratings

The following table provides our credit ratings as of May 1, 2021:

| | <u>Moody's</u> | <u>S&P</u> |
|---|----------------|----------------|
| Corporate | Ba3 | BB- |
| Senior Unsecured Debt with Subsidiary Guarantee | Ba3 | BB- |
| Senior Unsecured Debt | B2 | B |
| Outlook | Stable | Stable |

Guarantor Summarized Financial Information

Certain of our subsidiaries, which are listed on Exhibit 22 to this Quarterly Report on Form 10-Q, have guaranteed our obligations under the 2023 Notes, 2025 Notes, 2027 Notes, 2028 Notes, 2029 Notes, 2030 Notes, 2035 Notes and the 2036 Notes (collectively, the "Notes").

The Notes have been issued by L Brands, Inc. (the "Parent Company"). The Notes are its senior unsecured obligations and rank equally in right of payment with all of our existing and future senior unsecured obligations, senior to any of our future subordinated indebtedness, are effectively subordinated to all of our existing and future indebtedness that is secured by a lien and are structurally subordinated to all existing and future obligations of each of our subsidiaries that do not guarantee the Notes.

The Notes are fully and unconditionally guaranteed on a joint and several basis by certain of our wholly-owned subsidiaries, including each subsidiary that also guarantees our obligations under certain of our senior secured credit facilities (such guarantees, the "Guarantees"; and, such guaranteeing subsidiaries, the "Subsidiary Guarantors"). The Guarantees of the Subsidiary Guarantors are subject to release in limited circumstances only upon the occurrence of certain customary conditions. Each Guarantee is limited, by its terms, to an amount not to exceed the maximum amount that can be guaranteed by the applicable Subsidiary Guarantor subject to avoidance under applicable fraudulent conveyance provisions of U.S. and non-U.S. law.

The following tables set forth summarized financial information for the Parent Company and the Subsidiary Guarantors on a combined basis after elimination of (i) intercompany transactions and balances among the Parent Company and the Subsidiary Guarantors and (ii) investments in and equity in the earnings of non-Guarantor subsidiaries:

SUMMARIZED BALANCE SHEETS

| | May 1, 2021 | January 30, 2021 |
|----------------------------|----------------|---------------------|
| | (in millions) | |
| ASSETS | | |
| Current Assets (a) | \$ 6,055 | \$ 6,813 |
| Noncurrent Assets (b) | 4,654 | 4,795 |
| LIABILITIES | | |
| Current Liabilities (c) | \$ 5,011 | \$ 5,038 |
| Noncurrent Liabilities (d) | 8,377 | 9,433 |

- (a) Includes amounts due from non-Guarantor subsidiaries of \$2.112 billion and \$1.933 billion as of May 1, 2021 and January 30, 2021, respectively.
- (b) Includes amounts due from non-Guarantor subsidiaries of \$137 million and \$141 million as of May 1, 2021 and January 30, 2021, respectively.
- (c) Includes amounts due to non-Guarantor subsidiaries of \$3.097 billion and \$3.096 billion as of May 1, 2021 and January 30, 2021, respectively.
- (d) Includes amounts due to non-Guarantor subsidiaries of \$476 million as of both May 1, 2021 and January 30, 2021.

SUMMARIZED STATEMENT OF INCOME

| | First Quarter 2021 (in millions) |
|----------------------------|--|
| Net Sales (a) | \$ 2,912 |
| Gross Profit | 1,345 |
| Operating Income | 605 |
| Income Before Income Taxes | 451 |
| Net Income (b) | 377 |

- (a) Includes net sales of \$63 million to non-Guarantor subsidiaries.
- (b) Includes net loss of \$5 million related to transactions with non-Guarantor subsidiaries.

In addition to the Subsidiary Guarantors, a certain subsidiary, which is listed on Exhibit 22 to this Quarterly Report on Form 10-Q, has only guaranteed our obligations under the 2025 Notes and 2030 Notes. This subsidiary had current assets of \$76 million and noncurrent assets of \$161 million, which included \$71 million due from the Subsidiary Guarantors and \$7 million due from non-Guarantor subsidiaries, as of May 1, 2021. Additionally, this subsidiary had assets, all of which were noncurrent, of \$235 million as of January 30, 2021. Liabilities for this subsidiary were not material for either May 1, 2021 or January 30, 2021. Further, first quarter 2021 Statement of Income activity for this subsidiary was not material.

Contingent Liabilities and Contractual Obligations
La Senza

In connection with the sale of La Senza in the fourth quarter of 2018, certain of our subsidiaries have remaining contingent obligations of \$30 million related to lease payments under the current terms of noncancelable leases expiring at various dates through 2028. These obligations include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of the business. As of May 1, 2021, we were fully reserved for these lease-related obligations and for certain other obligations related to the La Senza business.

Contractual Obligations

Our contractual obligations primarily consist of long-term debt and the related interest payments, operating leases, purchase orders for merchandise inventory and other long-term obligations. These contractual obligations impact our short-term and long-term liquidity and capital resource needs. There have been no material changes in our contractual obligations since January 30, 2021, as discussed in "Contingent Liabilities and Contractual Obligations" in our 2020 Annual Report on Form 10-K, other than the repurchase of the 2022 Notes and 2025 Secured Notes. Certain of our contractual obligations may fluctuate during the normal course of business (primarily changes in our merchandise inventory-related purchase obligations, which fluctuate throughout the year as a result of the seasonal nature of our operations).

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

We did not adopt any new accounting standards during the first quarter of 2021 that had a material impact on our consolidated results of operations, financial position or cash flows. In addition, there are no new accounting standards not yet adopted that are expected to have a material impact on our consolidated results of operations, financial position or cash flows.

IMPACT OF INFLATION

While it is difficult to accurately measure the impact of inflation due to the imprecise nature of the estimates required, we believe the effects of inflation, if any, on the results of operations and financial condition have been minor. However, rising inflationary pressures due to higher input costs, including higher commodity, transportation and other costs, may affect us as well as our vendors and result in pressure to our operating results in future periods.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to adopt accounting policies related to estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the financial statements. On an ongoing basis, management evaluates its accounting policies, estimates and judgments, including those related to inventories, long-lived assets, claims and contingencies, income taxes and revenue recognition. Management bases our estimates and judgments on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

There have been no material changes to the critical accounting policies and estimates disclosed in our 2020 Annual Report on Form 10-K.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market Risk

The market risk inherent in our financial instruments represents the potential loss in fair value, earnings or cash flows arising from adverse changes in foreign currency exchange rates or interest rates. We may use derivative financial instruments like foreign currency forward contracts, cross-currency swaps and interest rate swap arrangements to manage exposure to market risks. We do not use derivative financial instruments for trading purposes.

Foreign Exchange Rate Risk

We have operations in foreign countries which expose us to market risk associated with foreign currency exchange rate fluctuations. Our Canadian dollar and Chinese Yuan denominated earnings are subject to exchange rate risk as substantially all our merchandise sold in Canada and Greater China is sourced through U.S. dollar transactions. Although we utilize foreign currency forward contracts to partially offset risks associated with our operations in Canada, these measures may not succeed in offsetting all the short-term impact of foreign currency rate movements and generally may not be effective in offsetting the long-term impact of sustained shifts in foreign currency rates.

Further, although our royalty arrangements with our international partners are denominated in U.S. dollars, the royalties we receive in U.S. dollars are calculated based on sales in the local currency. As a result, our royalties in these arrangements are exposed to foreign currency exchange rate fluctuations.

Interest Rate Risk

Our investment portfolio primarily consists of interest-bearing instruments that are classified as cash and cash equivalents based on their original maturities. Our investment portfolio is maintained in accordance with our investment policy, which specifies permitted types of investments, specifies credit quality standards and maturity profiles and limits credit exposure to any single issuer. The primary objective of our investment activities is the preservation of principal, the maintenance of liquidity and the maximization of interest income while minimizing risk. Our investment portfolio is comprised of U.S. government obligations, U.S. Treasury and AAA-rated money market funds, commercial paper and bank deposits. Given the short-term nature and quality of investments in our portfolio, we do not believe there is any material risk to principal associated with increases or decreases in interest rates.

All of our long-term debt as of May 1, 2021 has fixed interest rates. We will from time to time adjust our exposure to interest rate risk by entering into interest rate swap arrangements. Our exposure to interest rate changes is limited to the fair value of the debt issued, which would not have a material impact on our earnings or cash flows.

Fair Value of Financial Instruments

As of May 1, 2021, we believe that the carrying values of accounts receivable, accounts payable and accrued expenses approximate fair value because of their short maturity.

The following table provides a summary of the principal value and estimated fair value of outstanding publicly traded debt as of May 1, 2021, January 30, 2021 and May 2, 2020:

| | May 1, 2021 | January 30, 2021 | May 2, 2020 |
|---------------------------|----------------|---------------------|----------------|
| | (in millions) | | |
| Principal Value | \$ 5,414 | \$ 6,449 | \$ 5,458 |
| Fair Value, Estimated (a) | 6,389 | 7,243 | 4,151 |

(a) The estimated fair value is based on reported transaction prices. The estimates presented are not necessarily indicative of the amounts that we could realize in a current market exchange.

Concentration of Credit Risk

We maintain cash and cash equivalents, restricted cash and derivative contracts with various major financial institutions. We monitor the relative credit standing of financial institutions with whom we transact and limit the amount of credit exposure with any one entity. Our investment portfolio is primarily comprised of U.S. government obligations, U.S. Treasury and AAA-rated money market funds, commercial paper and bank deposits. We also periodically review the relative credit standing of franchise, license and wholesale partners and other entities to which we grant credit terms in the normal course of business.

Item 4. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report, our disclosure controls and procedures were effective and designed to ensure that information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Changes in internal control over financial reporting. There were no changes in our internal control over financial reporting that occurred in the first quarter of 2021 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

We are a defendant in a variety of lawsuits arising in the ordinary course of business. Actions filed against our Company from time to time include commercial, tort, intellectual property, customer, employment, data privacy, securities and other claims, including purported class action lawsuits. Although it is not possible to predict with certainty the eventual outcome of any litigation, in the opinion of management, our current legal proceedings are not expected to have a material adverse effect on our financial position or results of operations.

On May 19, 2020, a purported shareholder filed a derivative lawsuit on behalf of L Brands, Inc. in the Court of Common Pleas for Franklin County, Ohio. The complaint names as defendants certain current and former directors and officers of L Brands, Inc. and alleges, among other things, that these defendants breached their fiduciary duties by violating law and/or company policies relating to workplace conduct. We were named as nominal defendant only, and there are no claims asserted against us. On June 16, 2020, the lawsuit was removed to the United States District Court for the Southern District of Ohio. On July 6, 2020, the court so-ordered a stipulation staying the lawsuit until December 29, 2020. That stay has since been extended until June 29, 2021.

On January 12, 2021, another purported shareholder filed a derivative lawsuit on behalf of L Brands, Inc. in the Delaware Court of Chancery. The complaint names as defendants certain current and former directors and officers of L Brands, Inc. and alleges, among other things, breaches of fiduciary duty through asserted violations of law and failures to monitor workplace conduct. We were named as a nominal defendant, and there are no claims asserted against us. The parties have agreed to a response date of June 21, 2021.

Item 1A. RISK FACTORS

The following information supplements the risk factors described in “Item 1A: Risk Factors” in our 2020 Annual Report on Form 10-K and should be read in conjunction with the risk factors described in the 2020 Annual Report on Form 10-K. We wish to caution the reader that the risk factors discussed in “Item 1A: Risk Factors” in our 2020 Annual Report on Form 10-K and those described in this report or other SEC filings could cause actual results to differ materially from those stated in any forward-looking statements.

The proposed spin-off of the Victoria’s Secret business and related operations could negatively impact our business, and contingent liabilities from the divestiture of such business could adversely affect our financial position and results of operations.

On February 4, 2021, we announced that we are currently targeting August 2021 to complete the separation of the Victoria’s Secret and Bath & Body Works businesses. On May 11, 2021, we announced that we plan to complete a tax-free spin-off of the Victoria’s Secret business into a public company. The spin-off will be subject to final approval by our Board of Directors, effectiveness of a Form 10 Registration Statement filing with the U.S. Securities and Exchange Commission, execution of any intercompany agreements or arrangements with respect to financing facilities and other customary conditions.

The spin-off poses risks and challenges that could negatively impact our business. For example, we may be unable to do so within our anticipated timeframe or at all, and unanticipated developments could delay, prevent or otherwise adversely affect the spin-off, including but not limited to market disruptions in general or financial market conditions. In addition, the spin-off may impact our credit rating, dilute our earnings per share, have other adverse financial and accounting impacts and distract management. In addition, we may be required to indemnify the new Victoria’s Secret company against known and unknown contingent liabilities in connection with the spin-off of the Victoria’s Secret business. Further, we may not receive tax-free treatment for U.S. federal income tax purposes. The resolution of these contingencies may have a material effect on our financial position and results of operations. Uncertainty about the effect of the spin-off of the Victoria’s Secret business on employees, commercial partners and vendors may have an adverse effect on us. These uncertainties may impair our ability to retain and motivate key personnel and could cause commercial partners, vendors and others that deal with us to defer or decline entering into contracts with us or seek to change existing business relationships with us. In addition, if key employees depart because of uncertainty about their future roles and the potential complexities of any potential spin-off of the Victoria’s Secret business, our business could be harmed. The spin-off may cause disruption in our business and that disruption could result in a loss of revenue. If we are unable to spin-off the Victoria’s Secret business, we will continue to be subject to the risks of operating such business. We may incur significant expenses and challenges in connection with the spin-off of the Victoria’s Secret business, which may include expenses and challenges related to the separation of Victoria’s Secret from our current information technology environment. Further, the efforts related to the separation of the information technology environment will require significant resources that could impact our ability to keep pace with ongoing advancement of information technology needs of the business.

In addition, we may not be able to achieve the full strategic and financial benefits that are expected to result from the spin-off and the anticipated benefits of the spin-off are based on a number of assumptions, some of which may prove incorrect. For example, there is risk that as smaller, independent companies, the companies resulting from the spin-off will be less diversified with a narrower business focus and may be more vulnerable to changing market conditions as well as the risk of takeover by third parties. There may be a loss of synergies from separating the businesses that could negatively impact the balance sheet, profit margins or earnings of both businesses. Lastly, there is risk that that the combined value of the common stock of the two publicly-traded companies will not be equal to or greater than the value of the Company's common stock had the spin-off not occurred.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides our repurchases of our common stock during the first quarter of 2021:

| <u>Period</u> | <u>Total Number of Shares Purchased (a)</u> (in thousands) | <u>Average Price Paid per Share (b)</u> | <u>Total Number of Shares Purchased as Part of Publicly Announced Programs (c)</u> | <u>Maximum Number of Shares (or Approximate Dollar Value) that May Yet be Purchased Under the Programs (c)</u> (in thousands) |
|---------------|---|---|--|--|
| February 2021 | 9 | \$ 43.74 | — | \$ 78,677 |
| March 2021 | 1,702 | 53.00 | 1,167 | 429,612 |
| April 2021 | 1,456 | 65.76 | 1,441 | 334,853 |
| Total | <u>3,167</u> | | <u>2,608</u> | |

- (a) The total number of shares repurchased includes shares repurchased as part of publicly announced programs, with the remainder relating to shares repurchased in connection with tax payments due upon vesting of employee restricted stock awards and the use of our stock to pay the exercise price on employee stock options.
- (b) The average price paid per share includes any broker commissions.
- (c) For additional share repurchase program information, see Note 4, "Earnings (Loss) Per Share and Shareholders' Equity (Deficit)" included in Item 1. Financial Statements.

Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

Item 4. MINE SAFETY DISCLOSURES

Not applicable.

Item 5. OTHER INFORMATION

None.

Item 6. EXHIBITS

Exhibits

| | |
|---------|---|
| 10.1 | L Brands, Inc. 2020 Stock Option and Performance Incentive Plan Terms and Conditions of Restricted Share Unit Grant. |
| 10.2 | L Brands, Inc. 2020 Stock Option and Performance Incentive Plan Terms and Conditions of Performance Share Unit Grant. |
| 10.3 | L Brands, Inc. 2020 Stock Option and Performance Incentive Plan Terms and Conditions of Stock Option Grant. |
| 15 | Letter re: Unaudited Interim Financial Information re: Incorporation of Report of Independent Registered Public Accounting Firm. |
| 22 | List of Guarantor Subsidiaries. |
| 31.1 | Section 302 Certification of CEO. |
| 31.2 | Section 302 Certification of CFO. |
| 32 | Section 906 Certification (by CEO and CFO). |
| 101.INS | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | Inline XBRL Taxonomy Definition Linkbase Document |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document |
| 104 | Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101) |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

L BRANDS, INC.

(Registrant)

By: /s/ STUART B. BURGDOERFER

Stuart B. Burgdoerfer
Executive Vice President and Chief Financial Officer *

Date: June 3, 2021

* Mr. Burgdoerfer is the principal financial officer and the principal accounting officer and has been duly authorized to sign on behalf of the Registrant.

L Brands, Inc. 2020 Stock Option and Performance Incentive Plan
Restricted Share Unit Award Agreement

By accepting this Restricted Share Unit award, the Participant agrees to the following terms and conditions and the terms of the L Brands, Inc. 2020 Stock Option and Performance Incentive Plan (“the Plan”). The “Restricted Period” begins on the Grant Date and ends on the Vesting Date (as each is defined below). Unless otherwise defined herein, capitalized terms used herein shall have the meaning set forth in the Plan.

(1) **VESTING.** Restricted Share Units will vest in installments over [•] years on the dates outlined below (the “Vesting Date”), provided that the Participant continues to be employed on such dates.

- [•]
- [•]
- [•]

(2) **RESTRICTIONS.** None of the Restricted Share Units may be sold, transferred, assigned, pledged or otherwise encumbered or disposed of during the Restricted Period or prior to the satisfaction of all conditions specified in this Agreement.

(3) **RECORDING OF AWARD.** The Company shall cause the Restricted Share Unit award to be appropriately recorded as of the date of grant (the “Grant Date”).

(4) **RIGHTS OF PARTICIPANT.** During the Restricted Period, the Participant shall not have the right to vote the Restricted Share Units or to receive dividends with respect thereto.

(5) **FORFEITURES.**

- (a) Except as noted in this Section (5), Restricted Share Units granted to the Participant pursuant to this Agreement shall be forfeited if the Participant's employment with the Company or its subsidiaries is terminated prior to the expiration or termination of the Restricted Period. “Termination of employment” shall mean “separation from service” as that term is defined in Section 409A and the Treasury regulations thereunder, and for the avoidance of doubt and notwithstanding anything to the contrary, shall also include a transaction in which the Participant ceases to be an employee of an entity that is directly or indirectly majority-owned by the Company (unless otherwise expressly determined by the Company). Upon such forfeiture, the Restricted Share Unit award shall be cancelled.
- (b) Subject to the conditions outlined below, upon the Participant's involuntary termination of employment by the Company, the Participant shall vest in a pro-rata percentage of Restricted Share Units effective as of the last day of the Restricted Period. The pro-rata percentage shall be equal to (x) the number of complete months between the first day of the Restricted Period and the Participant's termination date, divided by (y) the aggregate number of months in the Restricted Period. Pro-rata vesting shall be reduced by any Restricted Share Units previously vested under this agreement and is subject to the following conditions:
 - (i) Involuntary termination of employment by the Company must be other than for (x) Cause or (y) misconduct (each as determined by the Committee or its designees in their sole discretion);
 - (ii) The Participant must execute a release of claims against the Company in a form specified by the Company, as prescribed in Section (6)(a);
 - (iii) During the Restricted Period, the Participant may not (x) be employed by a competitor of the Company or (y) directly or indirectly solicit, induce or attempt to influence any employee to leave the employment of the Company or assist anyone else in doing so (each as determined by the Committee or its designees in their sole discretion).
- (c) If the Participant's employment terminates as a result of Total Disability, as defined in the L Brands Inc. Long-Term Disability Plan, the Restricted Share Units granted to the Participant pursuant to this Agreement shall continue to vest during the period of the Participant's Total Disability.
- (d) If the Participant's employment terminates as a result of his or her death, or if the Participant's period of Total Disability terminates as a result of his or her death, all provision of services conditions shall be deemed to have been satisfied and the Restricted Period shall be deemed to have expired.

- (e) If the Participant's employment terminates as a result of his or her Retirement, such termination will be treated as a voluntary resignation. For the avoidance of doubt, the Participant shall not be eligible to receive any pro rata vesting in connection with a Retirement set forth in Section 11.02 of the Plan.

(6) SETTLEMENT OF RESTRICTED SHARE UNITS.

- (a) Upon the expiration or termination of the Restricted Period and the satisfaction of all other conditions prescribed by the Committee, a number of shares of Common Stock equal to the number of Restricted Share Units with respect to which the restrictions have lapsed shall be delivered, free of all such restrictions, to the Participant or the Participant's beneficiary or estate, as the case may be. Such payment in settlement shall be made promptly, but in any event not later than (x) the end of the year in which the Restricted Period ended and the conditions were satisfied or (y) if later, within thirty (30) days following the lapse of the Restricted Period; *provided*, that the award holder will not be permitted, directly or indirectly, to designate the taxable year of settlement. The Participant may be required to execute a release of claims against the Company and its subsidiaries in order to receive a settlement payment and shall be required to execute a release to receive the vesting and settlement prescribed in Section (5)(b). To the extent such a release is required and, as a result of the timing of the execution of such release, settlement could be made in two different tax years, settlement shall in all such cases be made in the second such year.
- (b) If the Participant is a "specified employee," as that term is defined in Section 409A and the Treasury regulations thereunder, and the Participant receives payment(s) in connection with his or her termination of employment on a date determinable based on the date of termination of employment and not a pre-determined fixed date or schedule, then, except in the event of termination of employment as a result of the Participant's death or the Participant's death after such termination of employment, such payment(s) shall be delayed by at least six months after the date of the specified employee's termination of employment.
- (c) For the avoidance of doubt, there shall not be any election to defer any Restricted Share Units under this Award Agreement under Sections 11.08 or 11.09 of the Plan.

- (7) EFFECT OF CHANGE IN CONTROL.** Upon a termination (x) by the Company other than for Cause or (y) by the Participant for Good Reason, in each case within twenty four (24) months following a Change in Control, and provided that that the Change in Control is a "change in control event" as defined in Section 409A and the Treasury regulations thereunder, any conditions applicable to any Restricted Share Units shall be deemed to have been satisfied and the Restricted Period shall be deemed to have expired.

- (8) TAX WITHHOLDING.** The Company shall have the right to require the Participant or the Participant's beneficiaries or legal representatives to remit to the Company an amount sufficient to satisfy Federal, state or local withholding tax requirements, or to deduct from distributions under the Plan amounts sufficient to satisfy such withholding tax requirements.

(9) MISCELLANEOUS.

- (a) **No Right to Employment.** This Agreement shall not confer upon the Participant any right to continue in the employ of the Company or any subsidiary or to be entitled to any remuneration or benefits not set forth in this Agreement or the Plan nor interfere with or limit the right of the Company or any subsidiary to modify the terms of or terminate the Participant's employment at any time.
- (b) **Clawback.** Subject to restrictions set forth in the Plan, if required by law or if the Participant engaged, had knowledge of, or should have had knowledge of, fraudulent conduct or activities relating to the Company, the Company may terminate this Agreement and require the Participant to reimburse to the Company (i) an amount required by law or (ii) the amount of compensation received pursuant to this Agreement and based on the aforementioned conduct.
- (c) **Notice.** Any notice or other communication required or permitted to be given under this Agreement must be given electronically or by regular U.S. mail addressed, if to the Committee or the Company, at the principal office of the Company and, if to the Participant, at the Participant's last known address as set forth in the books and records of the Company.
- (d) **Plan to Govern.** This Agreement and the rights of the Participant hereunder are subject to all of the terms and conditions of the Plan, as the same may be amended from time to time, as well as to such rules and regulations as the Committee may adopt for the administration of the Plan.
- (e) **Amendment.** Subject to restrictions set forth in the Plan, the Company may from time to time suspend, modify or amend this Agreement. No suspension, modification or amendment of this Agreement may, without the consent of the Participant, adversely affect the rights of the Participant with respect to the Restricted Share Units granted pursuant to this Agreement, except to the extent any such action is undertaken to cause this Agreement to comply with applicable law, stock market or exchange rules and regulations or accounting or tax rules and regulations.

- (f) Severability. In the event that any provision of this Agreement shall be held illegal or invalid for any reason, such illegality or invalidity shall not affect the remaining provisions of this Agreement, and this Agreement shall be construed and enforced as if the illegal or invalid provision had not been included.
- (g) Entire Agreement. This Agreement and the Plan contain all of the understandings between the Company and the Participant concerning the Restricted Share Units granted hereunder and supersede all prior agreements and understandings.
- (h) Counterparts. This Agreement may be executed in counterparts, each of which when signed by the Company and the Participant will be an original and all of which together will be the same Agreement.
- (i) Governing Law. To the extent not preempted by Federal law, this Agreement shall be construed in accordance with and governed by the laws of the State of Delaware.

(10) CHINA NOTICE.

- (a) Due to local legal requirements, shares of Common Stock acquired through Restricted Share Unit settlements must be maintained in the Morgan Stanley Smith Barney account until the shares are sold with the net sales proceeds being paid to you through your current or most recent PRC employer. As a condition of the grant of Restricted Share Units, to the extent that you hold any shares of Common Stock on the date that is six-months after the date of your termination of active employment with the Company and its subsidiaries and affiliates, you authorize Morgan Stanley (or any successor broker designated by the Company) to sell such shares of Common Stock on your behalf at that time or as soon as is administratively practical thereafter.
- (b) Under local law, you are required to repatriate to China the proceeds from your participation in the Plan, including proceeds from Restricted Share Unit settlements, the sale of shares of Common Stock acquired through Restricted Share Unit settlements and any dividends or dividend equivalents paid to you in relation to such shares of Common Stock through a special exchange control account established by the Company or one of its subsidiaries or affiliates in China. You hereby agree that any proceeds from your participation in the Plan may be transferred to such special account prior to being delivered to you through your current or most recent PRC employer. Further, if the proceeds from your participation in the Plan are converted to local currency, you acknowledge that the Company (including its subsidiaries and affiliates) are under no obligation to secure any currency conversion rate and may face delays in converting the proceeds to local currency due to exchange control restrictions in China. You agree to bear the risk of any currency conversion rate fluctuation between the date that your proceeds are delivered to the special exchange control account and the date of conversion of the proceeds to local currency.
- (c) Finally, to comply with requirements imposed by the State Administration of Foreign Exchange (SAFE), to the extent that, under your Agreement, you may receive any Restricted Share Units settlements after your termination of employment with the Company and its subsidiaries and affiliates, you shall be permitted to receive such Restricted Share Units settlements for the shorter of the period set forth in your Agreement and six months from the date of your termination of active employment. Six months following the termination of your active employment with the Company and its subsidiaries and affiliates, any unsettled Restricted Share Units shall immediately expire.
- (d) Company reserves the right to impose such further restrictions or conditions as may be necessary to comply with changes in applicable local laws in China.
- (e) If you are not a PRC national, the above provisions may not apply to you, to the extent determined by SAFE or its local branch office in accordance with local laws.

L Brands, Inc. 2020 Stock Option and Performance Incentive Plan
Performance Share Unit Award Agreement

By accepting this Performance Share Unit award, the Participant agrees to the following terms and conditions and the terms of the L Brands, Inc. 2020 Stock Option and Performance Incentive Plan ("the Plan"). Unless otherwise defined herein, capitalized terms used herein shall have the meaning set forth in the Plan.

(1) GRANT.

- a. Effective as of [●] (the "Grant Date") the Company hereby grants to the Participant a target award of a number of Performance Share Units as set forth in the Participant's compensation statement ("Target Award"), with the actual number of Performance Share Units to be determined based on the satisfaction of the vesting conditions set forth in Section 2.
- b. The Participant will be eligible to receive up to the following number of shares of Common Stock upon satisfaction of the performance conditions set forth in Section 2(b):
 - (1) Threshold: [●] % of Target Award;
 - (2) Target: 100% of Target Award;
 - (3) Maximum: [●] % of Target Award.
- c. If the threshold level of performance is not achieved, the Participant will not receive any shares of Common Stock under this Agreement.

(2) VESTING.

- a. Subject to the achievement of the applicable performance requirements as set forth in Section 2(b) and the other requirements of this Agreement, Performance Share Units will vest as of [●] (the "Vesting Date" and the period from the Grant Date to the Vesting Date, the "Restricted Period") provided that the Participant continues to be employed through such Vesting Date.
- b. The performance period for the Performance Share Units shall be [●] through [●] (the "Performance Period"). The performance requirement applicable to the Performance Share Units shall be based on satisfaction of the following metrics, each measured equally based on the performance of L Brands during the Performance Period:

[The performance goals may be any financial, operational or shareholder return metrics (or any combination thereof) determined by the Board or the Human Capital and Compensation Committee and may be measured on an absolute and/or relative basis.]

The number of shares of Common Stock earned in respect of the Performance Share Units shall equal the applicable "Payout Percentage" above multiplied by the target number of Performance Share Units set forth in Section 1.

- c. [Performance goals (as applicable)] for L Brands shall be as reflected in L Brands' annual audited financial statements for each fiscal year of the Performance Period and shall be compared to comparable measures for the Peer Group companies, in each case adjusted by the Committee for the following items:
 - i. all items for the Performance Period determined to be extraordinary or unusual in nature or infrequent in occurrence;
 - ii. all items related to a change in accounting principles, as defined by generally accepted accounting principles and as identified in L Brands' audited financial statements, notes to such financial statements, in management's discussion and analysis or any other filings with the Securities and Exchange Commission;
 - iii. all items for the Performance Period related to discontinued operations as defined under current generally accepted accounting principles;
 - iv. any revenue, profit or loss attributable to the business operations of any entity acquired or divested by L Brands during the Performance Period; and
 - v. impacts from unanticipated changes in legal or tax structure or unanticipated changes in applicable tax law.

- d. [The Committee shall have full discretion in making all determinations relating to the measurement of performance of L Brands, performance of the Peer Group companies and the comparison of these measures in determining the percentile of L Brands' performance, including determining comparable measures and adjustments of net sales and operating income for the Peer Group, adjusting the measures for the Peer Group company fiscal periods that do not align with the fiscal periods of L Brands, treatment of changes in the Peer Group (e.g., due to mergers, acquisitions, dispositions or restructurings), rounding of applicable percentages and percentiles and any other questions or issues relating to the performance measures applicable with respect to the Performance Share Units.]
- (3) **RESTRICTIONS.** None of the Performance Share Units may be sold, transferred, assigned, pledged or otherwise encumbered or disposed of during the Restricted Period or prior to the satisfaction of all conditions specified in this Agreement.
- (4) **RECORDING OF AWARD.** The Company shall cause the Performance Share Unit award to be appropriately recorded as of the Grant Date.
- (5) **RIGHTS OF PARTICIPANT.** Prior to settlement and receipt of the underlying shares of Common Stock, the Participant shall not have the right to vote the Performance Share Units or to receive dividends with respect thereto.
- (6) **FORFEITURES.**
- (a) Except as noted in this Section (5) and in Section (7), Performance Share Units granted to the Participant pursuant to this Agreement shall be forfeited if (i) the Participant's employment with the Company or its subsidiaries terminates for any reason prior to the Vesting Date or (ii) the performance conditions set forth in Section 2 are not satisfied. "Termination of employment" shall mean a "separation from service" as such term is defined in Section 409A and the Treasury regulations thereunder. Upon such forfeiture, the Performance Share Unit award or portion thereof shall be cancelled.
- (b) Subject to the conditions outlined below, upon the Participant's involuntary termination of employment by the Company or its subsidiaries prior to the Vesting Date, the Participant will remain eligible to vest in a portion of the Performance Share Units granted hereunder following the termination of employment based on achievement of the performance conditions set forth in Section 2 at the end of the Performance Period, calculated as follows: the total number of such Performance Share Units granted hereunder *multiplied by* a percentage equal to the product of (A)(x) the number of complete months between the Grant Date and the Participant's termination date, *divided by* (y) 36, *times* (B) the applicable Payout Percentage. Such special vesting shall be effective as of the Vesting Date, subject to each of the following conditions:
- (i) Involuntary termination of employment by the Company or its subsidiaries must be other than for (x) Cause or (y) misconduct (each as determined by the Committee or its designees in their sole discretion);
- (ii) The Participant must execute a release of claims against the Company and its subsidiaries in a form specified by the Company, as prescribed in Section (6)(a); and
- (iii) During the Restricted Period, the Participant may not (x) be employed by a competitor of the Company or (y) directly or indirectly solicit, induce or attempt to influence any employee to leave the employment of the Company or assist anyone else in doing so (each as determined by the Committee or its designees in their sole discretion).
- (c) If the Participant's employment terminates as a result of Total Disability prior to the Vesting Date, as defined in the L Brands Inc. Long-Term Disability Plan, the Performance Share Units granted to the Participant pursuant to this Agreement shall continue to service vest with respect to such Performance Share Units during the period of the Participant's Total Disability, provided that the Participant's right to settlement of the Performance Share Units shall remain subject to the achievement of the performance conditions set forth in Section 2 at the end of the Performance Period.
- (d) If the Participant dies during such period of the Participant's Total Disability or the Participant's employment terminates as a result of his or her death prior to the Vesting Date, the provision of services conditions applicable to the Performance Share Units shall be deemed to have been satisfied as of the date of death, provided, in each case, that the Participant's right to settlement of the Performance Share Units shall remain subject to the achievement of the performance conditions set forth in Section 2 at the end of the Performance Period.
- (e) [Upon the Retirement of the Participant, the Participant will remain eligible to vest in a portion of the Performance Share Units calculated pursuant to Section 5(b).

For the avoidance of doubt, the Participant's termination of employment will be deemed a Retirement if the Participant meets the age and service requirements for Retirement on the date of such termination of employment and the termination is due to an involuntary termination by the Company or its subsidiaries without Cause or misconduct.]

(7) SETTLEMENT OF PERFORMANCE SHARE UNITS.

- (a) Upon the expiration or termination of the Restricted Period and the satisfaction of all other conditions prescribed by the Committee with respect to the Performance Share Units, a number of shares of Common Stock equal to the target number of Performance Share Units times the Payout Percentage shall be delivered, free of all such restrictions, to the Participant or the Participant's beneficiary or estate, as the case may be. Such payment in settlement shall be made promptly, but in any event not later than (x) the end of the year in which the Restricted Period ends and the conditions are satisfied or (y) if later, within thirty (30) days following the lapse of the Restricted Period; *provided*, that the award holder will not be permitted, directly or indirectly, to designate the taxable year of settlement. The Participant (or his or her beneficiary or estate, if applicable) may be required to execute a release of claims against the Company and its subsidiaries in order to receive a settlement payment and shall be required to execute a release to receive the vesting and settlement prescribed in Section (5)(b).
- (b) If the Participant is a "specified employee," as that term is defined in Section 409A and the Treasury regulations thereunder, and the Participant is scheduled to receive payment(s) in connection with his or her termination of employment (including Retirement) on a date determinable based on the date of termination of employment and not a pre-determined fixed date or schedule, then, except in the event of termination of employment as a result of the Participant's death or the Participant's death after such termination of employment, such payment(s) shall, notwithstanding anything else herein, be delayed until the date that is six months after the date of the specified employee's termination of employment to the extent (but only to the extent) such a delay is required to avoid additional tax under Section 409A.

- (8) EFFECT OF CHANGE IN CONTROL.** In the event of a Change in Control, unless determined otherwise by the Committee prior to the Change in Control (A) if less than one-third of the Restricted Period has elapsed as of the date of the Change in Control, the Payout Percentage shall be fixed at the time of the Change in Control based on target performance and (B) if more than one-third of the Restricted Period has elapsed as of the date of the Change in Control, the Payout Percentage shall be fixed at the time of the Change in Control based on maximum performance unless the Committee determines prior to the Change in Control, in its discretion, that actual projected performance can be reasonably predicted, in which case the Committee may provide the Payout Percentage shall be based on such predicted performance as determined by the Committee prior to the Change in Control. From and after the Change in Control the Performance Share Units (as fixed based on the foregoing) shall be subject solely to the continued service of the Participant until the Vesting Date, subject to Section (5) above or, if applicable, the following provisions of this Section (7). Upon a termination of the Participant's employment (x) by the Company or its subsidiaries other than for Cause or (y) by the Participant for Good Reason, in each case within twenty four (24) months following a Change in Control, and provided that that the Change in Control is a "change in control event" as defined in Section 409A and the Treasury regulations thereunder: (A) any service conditions applicable to the Performance Share Units shall be deemed to have been satisfied and (B) the Restricted Period shall be deemed to have expired and the Performance Share Units shall be settled promptly following the Participant's termination of employment. If the transaction agreement relating to the Change in Control expressly provides for treatment of the Performance Share Units that is more favorable to the Participant than the treatment prescribed above, the provisions of the transaction agreement shall control.

- (9) TAX WITHHOLDING.** The Company shall have the right to require the Participant or the Participant's beneficiaries or legal representatives to remit to the Company an amount sufficient to satisfy Federal, state or local withholding tax requirements, or to deduct from distributions under the Plan amounts sufficient to satisfy such withholding tax requirements.

(10) MISCELLANEOUS.

- (a) No Right to Employment. This Agreement shall not confer upon the Participant any right to continue in the employ of the Company or any subsidiary or to be entitled to any remuneration or benefits not set forth in this Agreement or the Plan nor interfere with or limit the right of the Company or any subsidiary to modify the terms of or terminate the Participant's employment at any time.
- (b) Clawback. Subject to restrictions set forth in the Plan, if required by law or if the Participant engaged, had knowledge of, or should have had knowledge of, fraudulent conduct or activities relating to the Company, the Company may terminate this Agreement and require the Participant to reimburse to the Company (i) an amount required by law or (ii) the amount of compensation received pursuant to this Agreement and based on the aforementioned conduct.
- (c) Notice. Any notice or other communication required or permitted to be given under this Agreement must be given electronically or by regular U.S. mail addressed, if to the Committee or the Company, at the principal office of the Company and, if to the Participant, at the Participant's last known address as set forth in the books and records of the Company.
- (d) Plan to Govern. This Agreement and the rights of the Participant hereunder are subject to all of the terms and conditions of the Plan, as the same may be amended from time to time, as well as to such rules and regulations as the Committee may adopt for the administration of the Plan.
- (e) Amendment. Subject to restrictions set forth in the Plan, the Company may from time to time suspend, modify or amend this Agreement. No suspension, modification or amendment of this Agreement may, without the consent of the Participant, adversely affect the rights of the Participant with respect to the Performance Share Units granted pursuant to this Agreement, except to the extent any such action is undertaken to cause this Agreement to comply with applicable law, stock market or exchange rules and regulations or accounting or tax rules and regulations.
- (f) Severability. In the event that any provision of this Agreement shall be held illegal or invalid for any reason, such illegality or invalidity shall not affect the remaining provisions of this Agreement, and this Agreement shall be construed and enforced as if the illegal or invalid provision had not been included.

- (g) Entire Agreement. This Agreement and the Plan contain all of the understandings between the Company and the Participant concerning the Performance Share Units granted hereunder and supersede all prior agreements and understandings.
- (h) Counterparts. This Agreement may be executed in counterparts, each of which when signed by the Company and the Participant will be an original and all of which together will be the same Agreement.
- (i) Governing Law. To the extent not preempted by Federal law, this Agreement shall be construed in accordance with and governed by the laws of the State of Delaware.

The Company and you have executed this Award Agreement as of the Grant Date set forth above.

L BRANDS, INC.

PARTICIPANT

Michael Morris
Human Capital and Compensation Committee, Chairman

[•]

Stock Option Award Agreement

By accepting this Stock Option Award Agreement (the "Agreement"), the Participant agrees to the following terms and conditions and the terms of the L Brands, Inc. 2020 Stock Option and Performance Incentive Plan (the "Plan"). The grant of this stock option is contingent on signing a Non-Solicitation/Non-Compete Agreement, as applicable. Unless otherwise defined herein, capitalized terms used herein shall have the meaning set forth in the Plan.

- (1) **VESTING.** Stock options will vest and become exercisable over [●] years in [●] installments on the [●] anniversaries of the Date of Grant, provided that the Participant continues to be employed on such dates.
- (2) **EXERCISE OF OPTIONS.** The Participant may exercise one or more of the Options granted pursuant to this Agreement, to the extent exercisable, in such manner as is determined by the Committee, that specifies the number of Options being exercised and the exercise date and by tendering payment for the shares of Common Stock being purchased under the Options. The Options shall expire on the tenth anniversary of the Date of Grant (the "Expiration Date").
- (3) **PAYMENT FOR SHARES.** Payment for the shares of Common Stock issuable upon exercise of an Option shall be made in full at the time of exercise, in cash or by certified check. Any payment for shares must include such additional amounts as may be required by the Company to satisfy Federal, state and local withholding tax requirements. The Participant may exercise the Option and satisfy applicable tax withholding through a cashless exercise procedure which the Company shall use its reasonable best efforts to maintain.
- (4) **ISSUANCE OF SHARES.** As soon as reasonably practicable following the exercise of an Option and the receipt by the Company of payment for the shares and applicable withholding taxes, the shares of Common Stock purchased thereby shall be registered in the name of the Participant in accordance with procedures approved by the Committee.
- (5) **TERMINATION OF EMPLOYMENT (FOR REASONS OTHER THAN DEATH OR TOTAL DISABILITY).** Upon termination of the Participant's employment with the Company for reasons other than death, Total Disability or Cause, the Participant shall be entitled to exercise the Options, to the extent exercisable on the date of the Participant's termination, at any time within the one (1) year period immediately following the date of such termination of employment (but not later than the Expiration Date); *provided, however,* that if an Incentive Stock Option is not exercised within three (3) months following termination of employment, it shall be treated as a Nonstatutory Stock Option. In the event the Participant's employment is terminated by his or her employer for Cause, the Participant shall be entitled to exercise the Options, to the extent exercisable on the date of termination, at any time within the thirty (30) day period following such termination of employment.
- (6) **TERMINATION OF EMPLOYMENT (TOTAL DISABILITY).** Upon termination of the Participant's employment for reasons of Total Disability, as defined in the L Brands Inc. Long-Term Disability Plan, the Participant shall be entitled to exercise the Options, to the extent exercisable on the date of the Participant's termination, at any time within the one (1) year period immediately following the date of the Participant's termination of employment (but not later than the Expiration Date). Any Options that are not vested on the date that the Participant's employment terminates for reason of Total Disability, shall continue to vest during the period of such Participant's Total Disability, and, upon becoming vested, such Options shall be exercisable within the one (1) year period after the applicable vesting date, but in no event later than the Expiration Date. In the event of the Participant's death following the Participant's termination of employment due to Total Disability, any unvested Options shall vest in accordance with the terms of Section 7 below.
- (7) **TERMINATION OF EMPLOYMENT (DEATH).** Upon termination of the Participant's employment due to death or upon death during the Participant's period of Total Disability, the Options shall become fully exercisable by the Participant's beneficiary and may be exercised at any time within one (1) year after the date of the Participant's death (but not later than the Expiration Date). If the Participant dies following termination of employment for reasons other than Total Disability, the Participant's beneficiary shall be entitled to exercise the Options, to the extent exercisable on the date of the Participant's termination of employment, during the same period that the Participant would have been entitled to exercise the Option if the Participant had not died.
- (8) **EFFECT OF CHANGE IN CONTROL.** Upon a termination (i) by the Company other than for Cause or (ii) by the Participant for Good Reason (to the extent defined in and provided for pursuant to an employment agreement between the Company and the Participant), in each case within 24 months following a Change in Control, the Options, to the extent not then exercisable, shall be fully exercisable during the periods set forth in Section 5 above.
- (9) **NONTRANSFERABILITY.** Options granted under the Plan shall not be subject, in whole or in part, to execution, attachment or similar process and Options may not be transferred, assigned, pledged or hypothecated (whether by operation of law or otherwise), except (i) as provided by will or the applicable laws of descent and distribution and (ii) if permitted by the Committee, a Nonstatutory Stock Option may be transferred to a member of the Nonstatutory Stock Option holder's immediate family or to a family partnership or a trust benefitting only members of such holder's immediate family.

(10) **NOTICE OF RESALE.** If any Participant disposes of shares of Common Stock acquired pursuant to an Incentive Stock Option before one (1) year from the date of issuance by the Company of such shares of Common Stock or two (2) years from the Date of Grant of such Option, then such Participant shall provide the Company with written notice of such disposition on a form provided by the Committee.

(11) **MISCELLANEOUS.**

- (a) **No Right To Employment.** This Agreement shall not confer upon the Participant any right to continue in the employ of the Company or any subsidiary or to be entitled to any remuneration or benefits not set forth in this Agreement or the Plan nor interfere with or limit the right of the Company or any subsidiary to modify the terms of or terminate the Participant's employment at any time.
- (b) **Clawback.** Subject to restrictions set forth in the Plan, if required by law or if the Participant engaged, had knowledge of, or should have had knowledge of, fraudulent conduct or activities relating to the Company, the Company may terminate this Agreement and require the Participant to reimburse to the Company (i) an amount required by law or (ii) the amount of compensation received pursuant to this Agreement and based on the aforementioned conduct.
- (c) **Notice.** Any notice or other communication required or permitted to be given under this Agreement must be given electronically or by regular U.S. mail addressed, if to the Committee or the Company, at the principal office of the Company and, if to the Participant, at the Participant's last known address as set forth in the books and records of the Company.
- (d) **Plan to Govern.** This Agreement and the rights of the Participant hereunder are subject to all of the terms and conditions of the Plan, as the same may be amended from time to time, as well as to such rules and regulations as the Committee may adopt for the administration of the Plan.
- (e) **Amendment.** Subject to restrictions set forth in the Plan, the Company may from time to time suspend, modify or amend this Agreement. No suspension, modification or amendment of this Agreement may, without the consent of the Participant, adversely affect the rights of the Participant with respect to the Options granted pursuant to this Agreement, except to the extent any such action is undertaken to cause this Agreement to comply with applicable law, stock market or exchange rules and regulations or accounting or tax rules and regulations.
- (f) **Severability.** In the event that any provision of this Agreement shall be held illegal or invalid for any reason, such illegality or invalidity shall not affect the remaining provisions of this Agreement, and this Agreement shall be construed and enforced as if the illegal or invalid provision had not been included.
- (g) **Entire Agreement.** This Agreement and the Plan contain all of the understandings between the Company and the Participant concerning the Options granted hereunder and supersede all prior agreements and understandings.
- (h) **Counterparts.** This Agreement may be executed in counterparts, each of which when signed by the Company and the Participant will be an original and all of which together will be the same Agreement.
- (i) **Governing Law.** To the extent not preempted by Federal law, this Agreement shall be construed in accordance with and governed by the laws of the State of Delaware.

June 3, 2021

To the Board of Directors and Shareholders
of L Brands, Inc.:

We are aware of the incorporation by reference in the following Registration Statements of L Brands, Inc.:

Registration Statement (Form S-8 No. 333-251226)
Registration Statement (Form S-8 No. 333-206787)
Registration Statement (Form S-3 ASR No. 333-229414)
Registration Statement (Form S-4 No. 333-227288);

of our report dated June 3, 2021 relating to the unaudited consolidated interim financial statements of L Brands, Inc. that is included in its Form 10-Q for the quarter ended May 1, 2021.

/s/ Ernst & Young LLP

Grandview Heights, Ohio

List of Guarantor Subsidiaries

The 2023 Notes, 2025 Notes, 2027 Notes, 2028 Notes, 2029 Notes, 2030 Notes, 2035 Notes and 2036 Notes are jointly and severally guaranteed on a full and unconditional basis by L Brands, Inc. (incorporated in Delaware) and the following 100% owned subsidiaries of L Brands, Inc. as of May 1, 2021:

| Entity | Jurisdiction of Incorporation or Organization |
|--|--|
| Bath & Body Works, LLC | Delaware |
| Bath & Body Works Brand Management, Inc. | Delaware |
| Bath & Body Works Direct, Inc. | Delaware |
| beautyAvenues, LLC | Delaware |
| Direct Factoring, LLC | Nevada |
| Intimate Brands Holding, LLC | Delaware |
| Intimate Brands, Inc. | Delaware |
| L Brands Direct Fulfillment, LLC | Delaware |
| L Brands Service Company, LLC | Delaware |
| L Brands Store Design & Construction, Inc. | Delaware |
| MII Brand Import, LLC | Delaware |
| Victoria's Secret Direct Brand Management, LLC | Delaware |
| Victoria's Secret Stores Brand Management, LLC | Delaware |
| Victoria's Secret Stores, LLC | Delaware |

Additionally, the 2025 Notes and 2030 Notes are jointly and severally guaranteed on a full and unconditional basis by the following 100% owned subsidiary of L Brands, Inc. as of May 1, 2021:

| Entity | Jurisdiction of Incorporation or Organization |
|--------------------------------|--|
| Distribution Land Company, LLC | Delaware |

Section 302 Certification

I, Andrew M. Meslow, certify that:

1. I have reviewed this report on Form 10-Q of L Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ ANDREW M. MESLOW

Andrew M. Meslow
Chief Executive Officer

Date: June 3, 2021

Section 302 Certification

I, Stuart B. Burgdoerfer, certify that:

1. I have reviewed this report on Form 10-Q of L Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ STUART B. BURGDOERFER

Stuart B. Burgdoerfer
Executive Vice President and
Chief Financial Officer

Date: June 3, 2021

Section 906 Certification

Andrew M. Meslow, the Chief Executive Officer, and Stuart B. Burgdoerfer, the Executive Vice President and Chief Financial Officer, of L Brands, Inc. (the "Company"), each certifies that, to the best of his knowledge:

- (i) the Quarterly Report of the Company on Form 10-Q dated June 3, 2021 for the period ending May 1, 2021 (the "Form 10-Q"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ ANDREW M. MESLOW

Andrew M. Meslow
Chief Executive Officer

/s/ STUART B. BURGDOERFER

Stuart B. Burgdoerfer
Executive Vice President and Chief Financial Officer

Date: June 3, 2021