SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 29, 1995
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to

Commission file number 1-8344

THE LIMITED, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

31-1029810
(I.R.S.Employer Identification No.)

Three Limited Parkway, P.O. Box 16000, Columbus, OH 43216
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (614) 479-7000
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

## Class

## Outstanding at May 26, 1995

Common Stock, \$.50 Par Value

Item 1. Financial Statements
Consolidated Statements of Income
Thirteen Weeks Ended
April 29, 1995 and April 30, 1994
Consolidated Balance Sheets
April 29, 1995 and January 28, 1995 . . . . . . . . . . . . . . . . . . . . . . . . 4
Consolidated Statements of Cash Flows Thirteen Weeks Ended

April 29, 1995 and April 30, 19945
Notes to Consolidated Financial Statements ..... 6
Item 2. Management's Discussion and Analysis of
Results of Operations and Financial Condition ..... 10
Part II. Other InformationItem 4. Submission of Matters to a Vote of SecurityHolders15
Item 6. Exhibits and Reports on Form 8-K ..... 15

Item 1. FINANCIAL STATEMENTS

THE LIMITED, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(Thousands except per share amounts)
(Unaudited)

NET SALES
Cost of Goods Sold, Occupancy and Buying Costs

GROSS INCOME
General, Administrative and Store Operating Expenses

OPERATING INCOME
Interest Expense
Other Income, net

INCOME BEFORE INCOME TAXES
Provision for Income Taxes
NET INCOME
NET INCOME PER SHARE

DIVIDENDS PER SHARE
WEIGHTED AVERAGE SHARES OUTSTANDING

| $\begin{gathered} \text { April } 29, ~ \\ 1995 \end{gathered}$ | $\begin{gathered} \text { April 30, } \\ 1994 \end{gathered}$ |
| :---: | :---: |
| \$1,588, 134 | \$1, 481, 628 |
| 1,185,468 | 1,096,697 |
| 402,666 | 384,931 |
| 322,646 | 293,761 |
| 80,020 | 91,170 |
| $(16,488)$ | $(14,670)$ |
| 2,679 | 2,776 |

The accompanying notes are an integral part of these consolidated financial statements.

## (Thousands)

## ASSETS

April 29,
1995
(Unaudited)

January 28, 1995
(Unaudited)
\$242,780
1,292,399 870,440 142, 047

| $1,252,495$ | $1,292,399$ |
| ---: | ---: |
| 985,533 | 870,440 |
| 140,905 | 142,047 |

2,547,666
$1,692,145$
330, 266
\$4,570, 077
============

LIABILITIES AND SHAREHOLDERS' EQUITY

| CURRENT LIABILITIES: |  |  |
| :---: | :---: | :---: |
| Accounts Payable | \$260, 407 | \$275, 303 |
| Accrued Expenses | 347,591 | 372,676 |
| Certificates of Deposit and Commercial Paper | 70,089 | 25,200 |
| Income Taxes | 22,402 | 124,376 |
| TOTAL CURRENT LIABILITIES | 700,489 | 797,555 |
| LONG-TERM DEBT | 650, 000 | 650, 000 |
| DEFERRED INCOME TAXES | 300, 835 | 306,139 |
| OTHER LONG-TERM LIABILITIES | 57,618 | 55,427 |
| SHAREHOLDERS' EQUITY: |  |  |
| Common Stock | 189, 727 | 189,727 |
| Paid-in Capital | 134,634 | 132,938 |
| Retained Earnings | 2,720,002 | 2,716,516 |
|  | 3, 044, 363 | 3, 039, 181 |
| Less Treasury Stock, at cost | $(283,767)$ | $(278,225)$ |
| TOTAL SHAREHOLDERS' EQUITY | 2,760,596 | 2,760,956 |
| TOTAL LIABILITIES AND SHAREHOLDERS' |  |  |
| EQUITY | \$4,469,538 | \$4,570, 077 |

The accompanying notes are an integral part of these consolidated financial statements.

| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| :---: | :---: | :---: |
| Net Income | \$39,211 | \$47,276 |
| Impact of other operating activities on cash flows: |  |  |
| Depreciation and amortization | 69,548 | 67,978 |
| Changes in assets and liabilities: |  |  |
| Accounts receivable | 39,904 | $(9,965)$ |
| Inventory | $(115,093)$ | $(69,737)$ |
| Accounts payable and accrued expenses | $(39,981)$ | $(29,124)$ |
| Income taxes | $(101,974)$ | $(65,832)$ |
| Other assets and liabilities | $(10,873)$ | $(5,987)$ |
| NET CASH USED FOR OPERATING ACTIVITIES | $(119,258)$ | $(65,391)$ |
| CASH USED FOR INVESTING ACTIVITIES |  |  |
| Capital expenditures | $(68,873)$ | $(68,105)$ |
| FINANCING ACTIVITIES: |  |  |
| Net proceeds of commercial paper borrowings and certificates of deposits | 44,889 | 1,400 |
| Dividends paid | $(35,725)$ | $(32,209)$ |
| Purchase of treasury stock | $(8,981)$ | - |
| Stock options and other | 5,135 | 2,862 |
| NET CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES | 5,318 | $(27,947)$ |
| NET DECREASE IN CASH AND EQUIVALENTS | $(182,813)$ | $(161,443)$ |
| Cash and equivalents, beginning of year | 242,780 | 320,558 |
| CASH AND EQUIVALENTS, END OF PERIOD | \$59,967 | \$159,115 |

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 1. BASIS OF PRESENTATION

The consolidated financial statements include the accounts of The Limited, Inc. (the "Company") and all significant subsidiaries which are more than 50 percent owned and controlled. All significant intercompany balances and transactions have been eliminated in consolidation.

Investments in other entities (including joint ventures) which are more than 20 percent owned are accounted for on the equity method.

The consolidated financial statements as of and for the periods ended April 29, 1995 and April 30, 1994 are unaudited and are presented pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, the consolidated financial statements should be read in conjunction with the financial statement disclosures contained in the Company's 1994 Annual Report. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (which are of a normal recurring nature) necessary to present fairly the financial position and results of operations and cash flows for the interim periods, but are not necessarily indicative of the results of operations for a full fiscal year.

The consolidated financial statements as of and for the thirteen week periods ended April 29, 1995 and April 30, 1994 included herein have been reviewed by the independent accounting firm of Coopers \& Lybrand L.L.P. and the report of such firm follows the notes to consolidated financial statements.

## 2. ADOPTION OF ACCOUNTING STANDARD

Management evaluates the recoverability of goodwill and other long-lived assets and several factors are used in the valuation including, but not limited to, management's plans for future operations, recent operating results and projected cash flows. During March, 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and Long-Lived Assets to be Disposed Of." The Statement requires that long-lived assets and certain identifiable intangibles held and used by an entity be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company adopted SFAS 121 in the first quarter of 1995, the adoption of which did not have a material effect on the results of operations or financial condition.

## 3. INVENTORIES

The fiscal year of the Company and its subsidiaries is comprised of two principal selling seasons: Spring (the first and second quarters) and Fall (the third and fourth quarters). Valuation of finished goods inventories is based principally upon the lower of average cost or market determined on a first-in, first-out basis utilizing the retail method. Inventory valuation at the end of the first and third quarters reflects adjustments for inventory markdowns and shrinkage estimates for the total selling season.

The provision for income taxes is based on the current estimate of the annual effective tax rate. Income taxes paid during the first quarter of 1995 and 1994 approximated $\$ 133.1$ million and $\$ 98.2$ million.

The Internal Revenue Service has assessed the Company for additional taxes and interest for 1989 and 1990. The assessment was based primarily on the treatment of transactions involving the Company's foreign operations and construction allowances. The Company strongly disagrees with the assessment and is vigorously contesting the matter. Management believes resolution of this matter will not have a material adverse effect on the Company's results of operations or financial condition.

## 5. FINANCING ARRANGEMENTS

Long-term debt consisted of (thousands):

|  | $\begin{gathered} \text { April } 29, \\ 1995 \end{gathered}$ | $\begin{gathered} \text { January } 28, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
| 7 1/2\% Debentures due March 2023 | \$250, 000 | \$250, 000 |
| 7.80\% Notes due May 2002 | 150,000 | 150,000 |
| 9 1/8\% Notes due February 2001 | 150, 000 | 150,000 |
| 8 7/8\% Notes due August 1999 | 100, 000 | 100, 000 |
|  | \$650, 000 | \$650, 000 |

The Company maintains two revolving credit agreements (the "Agreements") totaling $\$ 840$ million. One Agreement provides the Company available borrowings of up to $\$ 490$ million. The other Agreement provides World Financial Network National Bank (WFNNB), a wholly-owned consolidated subsidiary, available borrowings of up to $\$ 350$ million. Borrowings outstanding under the Agreements are due December 4, 1999. However, the revolving terms of each of the Agreements may be extended an additional two years upon notification by the Company at least 60 days prior to December 4, 1996, subject to the approval of the lending banks. Both Agreements have similar borrowing options, including interest rates which are based on either the lender's "Base Rate", as defined, LIBOR, CD based options or at a rate submitted under a bidding process. Aggregate commitment and facility fees for the Agreements approximate $0.16 \%$ of the total commitment. Both Agreements place restrictions on the amount of the Company's working capital, debt and net worth. No amounts were outstanding under the Agreements at April 29, 1995.

The Agreements support the Company's commercial paper program which is used from time to time to fund working capital and other general corporate requirements. Approximately $\$ 25$ million of commercial paper was outstanding at April 29, 1995.

Up to $\$ 250$ million of debt securities and warrants to purchase debt securities may be issued under the Company's shelf registration statement.

All long-term debt outstanding at April 29, 1995 and January 28, 1995 is unsecured.

Interest paid during the first quarter of 1995 and 1994 approximated $\$ 24.4$ million and $\$ 18.6$ million
6. PROPERTY AND EQUIPMENT, NET

Property and equipment, net, consisted of (thousands):

|  | $\begin{gathered} \text { April 29, } \\ 1995 \end{gathered}$ | January 28, 1995 |
| :---: | :---: | :---: |
| Property and equipment, at cost | \$2,852,630 | \$2,798,415 |
| Accumulated depreciation and amortization | $(1,159,132)$ | $(1,106,270)$ |
| Property and equipment, net | \$1,693,498 | \$1,692,145 |

7. RECENT DEVELOPMENT

On May 15, 1995, the Company announced that the Board of Directors approved implementation of a plan which includes the creation of two new public companies out of existing operations and a special distribution of cash to shareholders:

The two new companies will be approximately $85 \%$ owned by The Limited, Inc., with the balance owned by public shareholders. The companies will be grouped based on complementary operations and opportunities: the first, Intibrands, Inc., a newly formed company, will contain Victoria's Secret Stores, Victoria's Secret Catalogue, Bath \& Body Works, Cacique, Penhaligon's and Gryphon. The second company, still to be named, will contain Express, Limited Stores, Lerner New York, Lane Bryant and Henri Bendel;
o The Company plans to sell a significant or majority interest in the Company's credit card bank, World Financial Network/Limited Credit Services, to one or more strategic financial and/or marketing partners;
o The Company plans to distribute the proceeds, which will become available as a result of these transactions, to shareholders. The size of this special distribution will depend upon the outcome of these transactions.

To the Audit Committee of
The Board of Directors of
The Limited, Inc.

We have reviewed the condensed consolidated balance
sheet of The Limited, Inc. and Subsidiaries at April 29, 1995, and the related condensed consolidated statements of income and cash flows for the thirteen-week periods ended April 29, 1995 and April 30, 1994. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet as of January 28, 1995, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 13, 1995 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of January 28, 1995, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

COOPERS \& LYBRAND L.L.P.

Columbus, Ohio
June 6, 1995

## RESULTS OF OPERATIONS

Net sales for the first quarter of 1995 grew to $\$ 1.588$ billion, an increase of $7 \%$ from $\$ 1.482$ billion a year ago. Net income for the quarter was $\$ 39.2$ million compared to $\$ 47.3$ million last year and earnings per share were $\$ 0.11$ versus \$0.13 in 1994.

Divisional highlights include the following
Victoria's Secret Stores had a very strong first quarter, with record sales and near-record operating income.

Victoria's Secret Catalogue produced a 27\% increase in sales over the first quarter of 1994 and record operating income. The business successfully mailed Spring editions of its Swimsuit and Country Collection issues.

Bath \& Body Works more than doubled sales and nearly tripled their operating income over the prior year on a store-for-store sales increase of $28 \%$. This business opened 30 stores in the first quarter, and plans to open a record 190 new and 11 remodeled stores this year, bringing the total to over 500 stores by the end of 1995.

Express continued its fourth quarter momentum and produced a significant improvement in operating income in the first quarter of 1995 over 1994's first quarter.

Abercrombie \& Fitch Co. produced a profit for the first time in a first quarter, primarily on the strength of increased sales and improved margins.

In anticipation of second quarter demand, inventory levels will continue to build at Limited Stores and Lerner New York. Even with these increases, Limited Stores and Lerner New York inventory levels will remain under historic levels on a per square foot basis.

Financial Summary

The following summarized financial data compares the thirteen week period ended April 29, 1995 to the comparable period for 1994:

|  | $\begin{aligned} & \text { First Quarter } \\ & 1995 \end{aligned}$ | $\begin{gathered} \text { First Quarter } \\ 1994 \end{gathered}$ | \% Change <br> From Prior Year |
| :---: | :---: | :---: | :---: |
| Net sales (millions): |  |  |  |
| Victoria's Secret Stores | \$241 | \$222 | 9\% |
| Victoria's Secret Catalogue | 155 | 122 | 27\% |
| Bath \& Body Works | 66 | 32 | 106\% |
| Cacique | 15 | 20 | (25\%) |
| Other | 3 | 2 | 50\% |
| Total Intibrands, Inc. | \$480 | \$398 | 21\% |
| Express | 304 | 265 | 15\% |
| Lerner New York | 219 | 222 | (1\%) |
| Lane Bryant | 204 | 223 | (9\%) |
| The Limited | 179 | 204 | (12\%) |
| Henri Bendel | 21 | 19 | 11\% |
| Total women's | \$927 | \$933 | (1\%) |
| Structure | 104 | 93 | 12\% |
| Abercrombie \& Fitch Co. | 33 | 23 | 43\% |
| The Limited Too | 44 | 35 | 26\% |
| Total net sales | \$1,588 | \$1,482 | 7\% |

## OPERATING INCOME (MILLIONS):

Intibrands, Inc.
Women's
Other
Total operating income
Increase (decrease) in comparable store sales:
Victoria's Secret Stores
Bath \& Body Works
Cacique
Total Intibrands, Inc.
Express
Lerner New York
Lane Bryant
The Limited
Henri Bendel

Total women's
Structure
Abercrombie \& Fitch Co.
The Limited Too
Total comparable store sales increase (decrease)

Retail sales increase attributable to new and remodeled stores

Retail sales per average selling square foot

Retail sales per average store (thousands)

Average store size at end of quarter (square feet)

Retail selling square feet (thousands)

Number of stores:
Beginning of year Opened Closed

End of first quarter

| $\$ 40$ |
| :---: |
| 12 |
| 28 |
| -----------180 |


| 2\% | 13\% |
| :---: | :---: |
| 28\% | 42\% |
| (29\%) | 3\% |
| 3\% | 15\% |
| 8\% | (10\%) |
| 0\% | (3\%) |
| (9\%) | 6\% |
| (13\%) | (18\%) |
| 11\% | 8\% |
| (3\%) | (6\%) |
| (4\%) | 21\% |
| 7\% | 15\% |
| 6\% | 36\% |

(1\%)
$==========$

6\%
$\$ 55.63$
$\$ 292$
5,226
25,892

4,867
97
$(10)$
---------954
(1\%)

5\%

|  | Number of Stores |  |  | Selling Sq. Ft. (thousands) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { April 29, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { April 30, } \\ 1994 \end{gathered}$ | Change <br> From Prior <br> Period | $\begin{gathered} \text { April 29, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { April 30, } \\ 1994 \end{gathered}$ | Change From Prior Period |
| Victoria's Secret Stores | 609 | 577 | 32 | 2,646 | 2,402 | 244 |
| Bath \& Body Works | 347 | 213 | 134 | 549 | 279 | 270 |
| Cacique | 117 | 109 | 8 | 352 | 322 | 30 |
| Penhaligon's | 4 | 7 | (3) | 2 | 3 | (1) |
| Total Intibrands, Inc. | 1,077 | 906 | 171 | 3,549 | 3,006 | 543 |
| Express | 720 | 682 | 38 | 4,401 | 3,985 | 416 |
| Lerner New York | 843 | 871 | (28) | 6,536 | 6,761 | (225) |
| Lane Bryant | 814 | 817 | (3) | 3,866 | 3,852 | 14 |
| The Limited | 711 | 725 | (14) | 4,328 | 4,422 | (94) |
| Henri Bendel | 4 | 4 | - | 88 | 93 | (5) |
| Total women's | 3,092 | 3,099 | (7) | 19,219 | 19,113 | 106 |
| Structure | 473 | 402 | 71 | 1,784 | 1,455 | 329 |
| Abercrombie \& Fitch Co. | 72 | 50 | 22 | 580 | 412 | 168 |
| The Limited Too | 240 | 184 | 56 | 760 | 569 | 191 |
| Total stores and selling | ------- | -------- | --------- | --------- | --------- | --------- |
| square feet | 4,954 | 4,641 | 313 | 25,892 | 24,555 | 1,337 |

## Net Sales

Net sales for the first quarter of 1995 increased $7 \%$ over the first quarter of 1994, primarily as a result of the net addition of new and expanded stores. During the first quarter of this year, the Company opened 97 new stores, remodeled 38 stores and closed 10 stores.

Sales at the Intibrand businesses for the first quarter of 1995 increased 21\% over the same period last year. This increase was attributable to the net addition of 171 new stores, a $3 \%$ increase in comparable store sales and a $27 \%$ increase in catalogue net sales.

Sales at the women's businesses for the first quarter of 1995 decreased $1 \%$ over the first quarter of 1994, primarily due to the $3 \%$ decline in comparable store sales.

Gross Income
Gross income, expressed as a percentage of sales, decreased to $25.4 \%$ for the first quarter of 1995 from $26.0 \%$ in the first quarter of 1994. Merchandise margins decreased .4\%, reflecting slightly higher markdowns in the first quarter of 1995. Buying and occupancy costs also increased .3\% as a percentage of sales.

General, Administrative and Store Operating Expenses
General, administrative and store operating expenses, expressed as a percentage of sales, increased to $20.3 \%$ for the first quarter of 1995 as compared to $19.8 \%$ for the same period in 1994. This increase was primarily due to lower sales productivity. Sales productivity, which is initially lower in new and remodeled stores, was also slightly lower in existing stores. The Company continues to maintain a high level of customer service.

Operating income, as a percentage of sales, was $5.0 \%$ and $6.2 \%$ for the first quarter of 1995 and 1994. The decrease was due to lower merchandise margins resulting from increased markdowns, higher buying and occupancy costs and higher general, administrative and store operating expenses, expressed as a percentage of sales.

## Interest Expense

|  | First Quarter |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
| Average Borrowings (millions) | \$736.9 | \$681.3 |
| Average Effective Interest Rate | 8.95\% | 8.61\% |

Interest expense increased $\$ 1.8$ million in the first quarter of 1995 as compared to the first quarter of 1994. Higher interest rates increased interest costs approximately $\$ .6$ million, while higher borrowing levels increased interest costs approximately $\$ 1.2$ million.

FINANCIAL CONDITION
Liquidity and Capital Resources
Cash provided from operating activities, commercial paper backed by funds available under committed long-term credit agreements and the Company's capital structure continue to provide the capital resources to support operations, including projected growth, seasonal requirements and capital expenditures. A summary of the Company's working capital position and capitalization follows (thousands):

|  | $\begin{gathered} \text { April } 29, ~ \\ 1995 \end{gathered}$ | $\begin{gathered} \text { January } 28, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
| Working Capital | \$1, 738, 411 | \$1,750,111 |
| Capitalization - |  |  |
| Long-term debt | \$650, 000 | \$650, 000 |
| Deferred income taxes | 300, 835 | 306,139 |
| Shareholders' equity | 2,760,596 | 2,760,956 |
| Total Capitalization | \$3, 711, 431 | \$3,717, 095 |
| Additional amounts available under |  |  |
| long-term credit agreements | \$815, 311 | \$840, 000 |

Net cash used for operating activities was $\$ 119.3$ million in the first quarter of 1995 versus $\$ 65.4$ million in the first quarter last year. Cash requirements in the first quarter for inventories and income taxes are typical due to the timing of Spring season merchandise deliveries and tax payments associated with fourth quarter earnings. In 1995, the decline in the accounts receivable balance was due to the payments by proprietary credit card holders on fourth quarter 1994 credit balances. Cash requirements for accounts receivable increased in the first quarter of 1994 due to the growth of the number of proprietary credit card holders, which increased at a faster rate than cardholder payments.

Investing activities included capital expenditures, primarily for new and remodeled stores. Financing activities included the repurchase of $\$ 9.0$ million of the Company's common stock, which represented approximately .5 million shares. Cash dividends paid increased to $\$ .10$ per share in 1995 from $\$ .09$ per share in 1994.

On May 19, 1995, as discussed in note 7, the Company, through two subsidiaries of Intibrands, Inc., borrowed $\$ 250$ million under a new bank credit agreement.

The Company announced on May 15, 1995 that the Board of Directors approved implementation of a plan which includes (1) the creation of two new public companies out of existing operations to be approximately $85 \%$ owned by The Limited, Inc., (2) the sale of a significant or majority interest in the Company's credit card bank, and (3) the distribution of proceeds to
shareholders which will become available as a result of these transactions. See note 7 for additional discussion of the plan. Management believes that implementation of the plan will not have a material adverse effect on the liquidity and capital resources of the Company.

## Capital Expenditures

Capital expenditures totaled $\$ 68.9$ million for the first quarter of 1995, compared to $\$ 68.1$ million for the first quarter of 1994. The Company anticipates spending $\$ 325$ - $\$ 375$ million for capital expenditures in 1995, of which \$230 - $\$ 270$ million will be for new stores, the remodeling of existing stores and related improvements for the retail businesses.

The Company expects that substantially all 1995 capital expenditures will be funded by net cash provided by operating activities. In addition, the Company presently has available $\$ 815$ million under its long-term credit agreements and has the ability to offer up to $\$ 250$ million of debt securities and warrants to purchase debt securities under its shelf registration statement.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
The Company held its Annual Meeting of Stockholders on May 15, 1995
The matters voted upon and the results of the voting were as follows:
(a) Leslie H. Wexner, Eugene M. Freedman, Kenneth B. Gilman, David T. Kollat and Michael A. Weiss were elected to the Board of Directors for a term of three years. Of the 296,182,471 shares present in person or represented by proxy at the meeting, the number of shares voted for and the number of shares as to which authority to vote in the election was withheld, were as follows with respect to each of the nominees:

|  | Shares Voted for | Shares as to Wh <br> Name |
| :---: | :---: | :---: |
| Election | Voting Authority |  |
| Withheld |  |  |

In addition, directors whose term of office continued after the Annual Meeting were: E. Gordon Gee, Thomas G. Hopkins, Claudine B. Malone, Donald B. Shackelford, Allan R. Tessler, Martin Trust, Bella Wexner and Raymond Zimmerman.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

## (a) Exhibits.

4. Instruments Defining the Rights of Security Holders.
4.1. Copy of the form of Global Security representing the Company's $71 / 2 \%$ Debentures due 2023, incorporated by reference Exhibit 1 to the Company's Current Report on Form 8-K dated March 4, 1993.
4.2. $\$ 900,000,000$ Credit Agreement dated as of August 30, 1990 (the "Credit Agreement") among the Company, Morgan Guaranty Trust Company of New York and certain other banks (collectively, the "Banks"), incorporated by reference to Exhibit 4.7 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 4, 1990, as amended by Amendment No. 1 dated as of December 4, 1992, (reducing the aggregate amount to $\$ 560,000,000$ ) incorporated by reference to Exhibit 4.8 to the Company's Quarterly Report on Form 10-Q for the quarter ended October 31, 1992.
4.3. $\$ 280,000,000$ Credit Agreement dated as of December 4, 1992 (the "WFNNB Credit Agreement") among the World Financial Network National Bank, the Company, the Banks and Morgan Guaranty Trust Company of New York, incorporated by reference to Exhibit 4.9 to the Company's Quarterly Report on Form 10-Q for the quarter ended October 31, 1992.
4.4. Conformed copy of the Indenture dated as of March 15, 1988 between the Company and The Bank of New York, incorporated by reference to Exhibit 4.1(a) to the Company's Current Report on Form 8-K dated March 21, 1989.
4.5. Copy of the form of Global Security representing the Company's $87 / 8 \%$ Notes due August 15, 1999, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K dated August 14, 1989.
4.6. Copy of the form of Global Security representing the Company's $91 / 8 \%$ Notes due February 1, 2001, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K dated February 6, 1991.
4.7. Proposed form of Debt Warrant Agreement for Warrants attached to Debt Securities, with proposed form of Debt Warrant Certificate incorporated by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-3 (File no. 33-53366) originally filed with the Securities and Exchange Commission (the "Commission") on October 16, 1992, as amended by Amendment No. 1 thereto, filed with the Commission on February 23, 1993 (the "1993 Form S-3").
4.8. Proposed form of Debt Warrant Agreement for Warrants not attached to Debt Securities, with proposed form of Debt Warrant Certificate incorporated by reference to Exhibit 4.3 to the 1993 Form S-3.
4.9. Amendment No. 2 dated as of April 28, 1994 to the Credit Agreement among the Company, Morgan Guaranty Trust Company of New York and the Banks, incorporated by reference to Exhibit 4.9 to the Company's Quarterly Report on Form 10-Q for the quarter ended April 30, 1994.
4.10.

Amendment No. 1 dated as of April 28, 1994 to the WFNNB Credit Agreement among the Company, Morgan Guaranty Trust Company of New York and the Banks, incorporated by reference to Exhibit 4.9 to the Company's Quarterly Report on Form 10-Q for the quarter ended April 30, 1994.
11. Statement re: Computation of Per Share Earnings.
12. Statement re: Computation of Ratio of Earnings to Fixed Charges
15. Letter re: Unaudited Interim Financial Information to Securities and Exchange Commission re: Incorporation of Accountants' Report.
27. Financial Data Schedule.
(b) Reports on Form 8-K.

No reports on Form 8-K were filed during the first quarter of fiscal year 1995.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## THE LIMITED, INC. (Registrant)

By /s/ Kenneth B. Gilman
Kenneth B. Gilman,
Vice Chairman and Chief
Financial Officer*

Date: June 9, 1995

* Mr. Gilman is the principal financial officer and has been duly authorized to sign on behalf of the Registrant.


## Exhibit No

## ----------

Document

Statement re Computation of Per Share Earnings.

Statement re Ratio of
Earnings to Fixed Charges.
Letter re: Unaudited Interim Financial Information re: Incorporation of Report of Independent Accountants

Financial Data Schedule

THE LIMITED, INC. AND SUBSIDIARIES
COMPUTATION OF PER SHARE EARNINGS
(Thousands except per share amounts)

|  | Thirteen Weeks Ended |  |
| :---: | :---: | :---: |
|  | April 29,1995 | April 30, 1994 |
| Net income | \$39,211 | \$47,276 |
| Common shares outstanding: |  |  |
| Weighted average | 379,454 | 379,454 |
| Dilutive effect of stock options | 650 | 671 |
| Weighted average treasury shares | $(22,129)$ | $(21,562)$ |
| Weighted average used to calculate net income per share | 357,975 | 358,563 |
| Net income per share | $\$ .11$ | \$. 13 |

THE LIMITED, INC. AND SUBSIDIARIES
RATIO OF EARNINGS TO FIXED CHARGES
(Thousands except ratio amounts)

## Adjusted Earnings

Income before income taxes
\$66,211
Portion of minimum rent (\$165,512 in 1995 and $\$ 150,922$ in 1994) representative of interest

55,171

Interest on indebtedness
Total Earnings as Adjusted
16,488
\$137, 870
========

## Fixed Charges

Portion of minimum rent representative of interest

Interest on indebtedness Total Fixed Charges

Ratio of Earnings to Fixed Charges
\$50, 306
14,670
--------1
$\$ 64,976$
========
2.22x

| $\begin{gathered} \text { April 29, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { April } 30, \\ 1994 \end{gathered}$ |
| :---: | :---: |

\$79, 276 50,306

14,670
\$144, 25
========

Securities and Exchange Commission
450 5th Street, N.W.
Judiciary Plaza
Washington, D.C. 20549
We are aware that our report dated June 6, 1995, on our review of the interim consolidated financial information of The Limited, Inc. and Subsidiaries for the thirteen-week period ended April 29, 1995 and included in this Form 10-Q is incorporated by reference in the Company's registration statements on Form S-8, Registration Nos. 33-18533, 33-25005, 2-92277, 33-24829, 33-24507, 33-24828, 2-95788, 2-88919, 33-24518, 33-6965, 33-14049, 33-22844, 33-44041, 33-49871, and the registration statements on Form S-3, Registration Nos. 33-20788, 33-31540, 33-43832, and 33-53366. Pursuant to Rule 436(c) under the Securities Act of 1933, this report should not be considered a part of the registration statement prepared or certified by us within the meaning of Sections 7 and 11 of that Act.

COOPERS \& LYBRAND L.L.P.
Columbus, Ohio
June 9, 1995

This schedule contains summary financial information extracted from the Consolidated Financial Statements of The Limited, Inc. and Subsidiaries for the quarter ended April 29, 1995 and is qualified in its entirety by reference to such financial statements.

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