# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): February 27, 2019

# L Brands, Inc.

(Exact Name of Registrant as Specified in Its Charter)

# Delaware

(State or Other Jurisdiction of Incorporation)

**1-8344** (Commission File Number)

Three Limited Parkway Columbus, OH (Address of Principal Executive Offices) **31-1029810** (IRS Employer Identification No.)

43230

(Zip Code)

(614) 415-7000

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 2.02. Results of Operations and Financial Condition

#### and

## Item 7.01. Regulation FD Disclosure.

The following information is being furnished pursuant to Item 2.02, "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure", and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On February 27, 2019, L Brands, Inc. issued a press release setting forth its fourth quarter and full-year 2018 earnings. In addition, the press release provides first quarter and full-year 2019 earnings guidance. A copy of the press release is attached hereto as Exhibit 99.1 and is hereby incorporated by reference.

#### Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1 Press Release dated February 27, 2019 announcing earnings for the fourth quarter and full-year 2018.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

L Brands, Inc.

Date: February 27, 2019

By: /s/ STUART B. BURGDOERFER

Stuart B. Burgdoerfer Executive Vice President and Chief Financial Officer

Exhibit 99.1

# Lbrands L BRANDS REPORTS FOURTH OUARTER

#### L BRANDS REPORTS FOURTH QUARTER AND FULL-YEAR 2018 EARNINGS

# - PROVIDES FIRST QUARTER AND FULL-YEAR 2019 EARNINGS GUIDANCE -

Columbus, Ohio, Feb. 27, 2019 - L Brands, Inc. (NYSE: LB) today reported 2018 fourth quarter and full-year results.

# Fourth Quarter Results

Earnings per share for the 13-week fourth quarter ended Feb. 2, 2019, were \$1.94 compared to \$2.33 for the 14-week quarter ended Feb. 3, 2018. Thirteen-week fourth quarter operating income was \$799.4 million compared to \$986.6 million for the 14-week period last year, and 13-week net income was \$540.1 million compared to \$664.1 million for the 14-week period last year.

Reported results above include certain significant items as follows:

In 2018:

• A pre-tax charge, principally non-cash, related to the sale of La Senza of \$99.2 million, or \$0.20 per share.

In 2017 (totaling to a net benefit of \$0.22 per share):

- A pre-tax charge of \$45.0 million, or \$0.10 per share, related to a loss on the early extinguishment of debt;
- A tax benefit of \$92.2 million, or \$0.32 per share, related to new U.S. tax legislation.

Excluding these items, adjusted 13-week fourth quarter operating income was \$898.7 million compared to \$986.6 million for the 14-week period last year; 13-week net income was \$595.2 million compared to \$600.6 million for the 14-week period last year; and 13-week adjusted earnings per share were \$2.14 compared to \$2.11 for the 14-week period last year.

Net sales were \$4.852 billion for the 13-week fourth quarter ended Feb. 2, 2019, compared to \$4.823 billion for the 14 weeks ended Feb. 3, 2018. Comparable sales for the 13-week fourth quarter ended Feb. 2, 2019, increased 3 percent compared to the 13 weeks ended Feb. 3, 2018.

## Full-Year Results

Earnings per share for the 52-week year ended Feb. 2, 2019, were \$2.31 compared to \$3.42 for the 53-week year ended Feb. 3, 2018. Fifty-two week full-year operating income was \$1.237 billion compared to \$1.728 billion for the 53-week period last year, and 52-week net income was \$643.9 million compared to \$983.0 million for the 53-week period last year.

Excluding significant items, adjusted 52-week full-year earnings per share were \$2.82 compared to \$3.20 for the 53-week period last year; 52-week adjusted operating income was \$1.437 billion compared to \$1.728

billion for the 53-week period last year; and 52-week adjusted net income was \$786.7 million compared to \$919.5 million for the 53-week period last year.

At the conclusion of this press release is a reconciliation of reported-to-adjusted results, including a description of the significant items.

Net sales were \$13.237 billion for the 52-week year ended Feb. 2, 2019, compared to \$12.632 billion for the 53 weeks ended Feb. 3, 2018. Comparable sales for the 52 weeks ended Feb. 2, 2019, increased 3 percent compared to the 52 weeks ended Feb. 3, 2018.

# 2019 Outlook

The company currently expects 2019 full-year earnings per share to be between \$2.20 and \$2.60, including an approximately breakeven earnings per share result in the first quarter.

# **Earnings Call and Additional Information**

Additional fourth quarter financial information, including management commentary, is currently available at www.LB.com. L Brands will conduct its fourth quarter earnings call at 9:00 a.m. Eastern on Feb. 28. To listen, call 1-866-363-4673 (international dial-in number: 1-973-200-3978); conference ID 3398756. For an audio replay, call 1-855-859-2056 (international replay number: 1-404-537-3406); conference ID 3398756 or log onto www.LB.com.

## ABOUT L BRANDS:

L Brands, through Victoria's Secret, PINK and Bath & Body Works, is an international company. The company operates 2,943 company-owned specialty stores in the United States, Canada, the United Kingdom and Greater China, and its brands are also sold in more than 650 franchised locations worldwide. The company's products are also available online at <u>www.VictoriasSecret.com</u> and <u>www.BathandBodyWorks.com</u>.

#### Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

We caution that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this press release or the fourth quarter earnings call or made by our company or our management involve risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Words such as "estimate," "project," "plan," "believe," "expect," "anticipate," "intend," "planned," "potential" and any similar expressions may identify forward-looking statements. Risks associated with the following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results to differ materially from those expressed or implied in any forward-looking statements included in this press release or the fourth quarter earnings call or otherwise made by our company or our management:

- general economic conditions, consumer confidence, consumer spending patterns and market disruptions including severe weather conditions, natural disasters, health hazards, terrorist activities, financial crises, political crises or other major events, or the prospect of these events;
- the seasonality of our business;
- the dependence on mall traffic and the availability of suitable store locations on appropriate terms;
- our ability to grow through new store openings and existing store remodels and expansions;
- our ability to successfully expand internationally and related risks;
- our independent franchise, license and wholesale partners;
- our direct channel businesses;
- our ability to protect our reputation and our brand images;
- our ability to attract customers with marketing, advertising and promotional programs;
- our ability to protect our trade names, trademarks and patents;
- the highly competitive nature of the retail industry and the segments in which we operate;
- consumer acceptance of our products and our ability to manage the life cycle of our brands, keep up with fashion trends, develop new merchandise and launch new product lines successfully;
- our ability to source, distribute and sell goods and materials on a global basis, including risks related to:
  - political instability, significant health hazards, environmental hazards or natural disasters;
  - duties, taxes and other charges;
  - legal and regulatory matters;
  - volatility in currency exchange rates;
  - local business practices and political issues;
  - potential delays or disruptions in shipping and transportation and related pricing impacts;
  - disruption due to labor disputes; and
  - changing expectations regarding product safety due to new legislation;
- our geographic concentration of vendor and distribution facilities in central Ohio;
- fluctuations in foreign currency exchange rates;
- stock price volatility;
- our ability to pay dividends and related effects;
- our ability to maintain our credit rating;
- our ability to service or refinance our debt;
- our ability to retain key personnel;
- our ability to attract, develop and retain qualified associates and manage labor-related costs;

- the ability of our vendors to deliver products in a timely manner, meet quality standards and comply with applicable laws and regulations;
- fluctuations in product input costs;
- our ability to adequately protect our assets from loss and theft;
- fluctuations in energy costs;
- increases in the costs of mailing, paper and printing;
- claims arising from our self-insurance;
- our ability to implement and maintain information technology systems and to protect associated data;
- our ability to maintain the security of customer, associate, third-party or company information;
- our ability to comply with regulatory requirements;
- legal and compliance matters; and
- tax, trade and other regulatory matters.

We are not under any obligation and do not intend to make publicly available any update or other revisions to any of the forward-looking statements contained in this press release or the fourth quarter earnings call to reflect circumstances existing after the date of this press release or to reflect the occurrence of future events even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized. Additional information regarding these and other factors can be found in Item 1A. Risk Factors in our 2017 Annual Report on Form 10-K.

For further information, please contact:

L Brands: Investor Relations Amie Preston (614) 415-6704 <u>apreston@lb.com</u>

Media Relations Tammy Roberts Myers (614) 415-7072 communications@lb.com

# L BRANDS FOURTH QUARTER 2018

# **Comparable Sales Increase (Decrease) (Stores and Direct):**

	Fourth	Fourth		
	Quarter	Quarter	Year	Year
	2018	2017	2018	2017
Victoria's Secret <sup>1</sup>	(3%)	(1%)	(2%)	(8%)
Bath & Body Works <sup>1</sup>	12%	6%	11%	5%
L Brands <sup>2</sup>	3%	2%	3%	(3%)

<sup>1</sup> - Results include company-owned stores in the U.S. and Canada and direct sales.

<sup>2</sup> - Results include company-owned stores in the U.S., Canada, the U.K. and Greater China and direct sales.

## **Comparable Sales Increase (Decrease) (Stores Only):**

	Fourth Quarter 2018	Fourth Quarter 2017	Year 2018	Year 2017
Victoria's Secret <sup>1</sup>	(7%)	(6%)	(6%)	(8%)
Bath & Body Works <sup>1</sup>	8%	4%	8%	2%
L Brands <sup>2</sup>	(1%)	(2%)	(1%)	(4%)

<sup>1</sup> - Results include company-owned stores in the U.S. and Canada.

<sup>2</sup> - Results include company-owned stores in the U.S., Canada, the U.K. and Greater China.

## **Total Sales (Millions):**

	Fourth Quarter 2018		Fourth Quarter 2017		Year 2018		Year 2017	
	(1	3 weeks)	(14 weeks)		(52 weeks)		(53 weeks)	
Victoria's Secret <sup>1</sup>	\$	1,849.3	\$	2,038.3	\$	5,627.9	\$	5,878.9
Victoria's Secret Direct		682.5		630.6		1,747.0		1,508.3
Total Victoria's Secret	\$	2,531.8	\$	2,668.9	\$	7,374.9	\$	7,387.2
Bath & Body Works <sup>1</sup>	\$	1,626.1	\$	1,544.6	\$	3,907.2	\$	3,589.2
Bath & Body Works Direct		324.7		249.1		723.8		558.7
Total Bath & Body Works	\$	1,950.8	\$	1,793.7	\$	4,631.0	\$	4,147.9
VS & BBW International <sup>2</sup>	\$	190.7	\$	170.3	\$	605.3	\$	502.4
Other	\$	179.0	\$	190.2	\$	625.7	\$	594.9
L Brands	\$	4,852.3	\$	4,823.1	\$	13,236.9	\$	12,632.4

<sup>1</sup> - Results include company-owned stores in the U.S. and Canada.

<sup>2</sup> - Results include retail sales from company-owned stores outside of the U.S. and Canada, royalties associated with franchised stores and wholesale sales.

# **Total Company-Owned Stores:**

	Stores Operating at 2/3/18	Opened	Closed	Sold	Stores Operating at 2/2/19
Victoria's Secret U.S.	984	2	(29)	_	957
PINK U.S.	140	1	—	—	141
Victoria's Secret Canada	39		—	—	39
PINK Canada	7		(1)	—	6
Total Victoria's Secret	1,170	3	(30)	—	1,143
Bath & Body Works U.S.	1,592	54	(27)	_	1,619
Bath & Body Works Canada	102	1	(1)	_	102
Total Bath & Body Works	1,694	55	(28)	_	1,721
Victoria's Secret U.K./Ireland	19	2		_	21
PINK U.K.	5		—	—	5
Victoria's Secret Beauty and Accessories	29	13	(4)	—	38
Victoria's Secret China	7	8	—	—	15
Total International	60	23	(4)	—	79
Henri Bendel	27		(27)		—
La Senza U.S. <sup>1</sup>	5	7		(12)	_
La Senza Canada <sup>1</sup>	119		(1)	(118)	_
Total L Brands Stores	3,075	88	(90)	(130)	2,943

<sup>1</sup> - Business was sold to an affiliate of Regent LP on Jan. 6, 2019.

# **Total Noncompany-Owned Stores:**

	Stores Operating				Stores Operating
	at 2/3/18	Opened	Closed	Sold	at 2/2/19
Victoria's Secret Beauty & Accessories - Travel Retail	156	26	(18)	_	164
Bath & Body Works - Travel Retail	9	5	(2)	—	12
Victoria's Secret Beauty & Accessories	241	6	(28)	_	219
Victoria's Secret	32	15	—	—	47
PINK	5	4		_	9
Bath & Body Works	176	51	(4)	_	223
La Senza <sup>1</sup>	194	2	(17)	(179)	
Total	813	109	(69)	(179)	674

<sup>1</sup> - Business was sold to an affiliate of Regent LP on Jan. 6, 2019.

# L BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME THIRTEEN WEEKS ENDED FEBRUARY 2, 2019 AND FOURTEEN WEEKS ENDED FEBRUARY 3, 2018

#### (Unaudited)

#### (In thousands except per share amounts)

	2018	2017
Net Sales	\$ 4,852,309	\$ 4,823,105
Costs of Goods Sold, Buying and Occupancy	(2,884,629)	(2,782,769)
Gross Profit	 1,967,680	2,040,336
General, Administrative and Store Operating Expenses	(1,068,990)	(1,053,697)
Loss on Divestiture of La Senza	(99,242)	—
Operating Income	 799,448	 986,639
Interest Expense	(92,812)	(106,313)
Other Income (Loss)	4,390	(38,146)
Income Before Income Taxes	 711,026	 842,180
Provision for Income Taxes	170,944	178,108
Net Income	\$ 540,082	\$ 664,072
Net Income Per Diluted Share	\$ 1.94	\$ 2.33
Weighted Average Shares Outstanding	277,935	284,546

# L BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FIFTY-TWO WEEKS ENDED FEBRUARY 2, 2019 AND FIFTY-THREE WEEKS ENDED FEBRUARY 3, 2018 (Unaudited)

## (In thousands except per share amounts)

	2018	2017
Net Sales	\$ 13,236,878	\$ 12,632,431
Costs of Goods Sold, Buying and Occupancy	(8,338,071)	(7,673,007)
Gross Profit	 4,898,807	4,959,424
General, Administrative and Store Operating Expenses	(3,562,778)	(3,231,035)
Loss on Divestiture of La Senza	(99,242)	—
Operating Income	 1,236,787	 1,728,389
Interest Expense	(384,728)	(405,988)
Other Income (Loss)	5,124	(10,029)
Income Before Income Taxes	 857,183	 1,312,372
Provision for Income Taxes	213,300	329,386
Net Income	\$ 643,883	\$ 982,986
Net Income Per Diluted Share	\$ 2.31	\$ 3.42
Weighted Average Shares Outstanding	 278,840	 287,062

# L BRANDS, INC. AND SUBSIDIARIES ADJUSTED FINANCIAL INFORMATION (Unaudited) (In thousands except per share amounts)

	Fourth Quarter			Year-to-Date				
		2018		2017		2018		2017
<u>Details of Special Items - Income (Expense)</u>								
Victoria's Secret Store Asset Impairment	\$		\$		\$	(80,878)	\$	
Henri Bendel Closure Costs		—		—		(20,310)		
Loss on Divestiture of La Senza		(99,242)		—		(99,242)		—
Special Items included in Operating Income		(99,242)		—		(200,430)		—
Loss on Extinguishment of Debt		—		(44,985)				(44,985)
Special Items included in Other Income (Loss)		_		(44,985)		_		(44,985)
Tax Benefit related to Changes in U.S. Tax Legislation		—		92,221				92,221
Tax Effect of Special Items included in Operating Income and Other Income (Loss)		44,117		16,225		57,580		16,225
	\$	(55,125)	\$	63,461	\$	(142,850)	\$	63,461
Special Items included in Net Income					_		-	
Special Items included in Earnings Per Diluted Share	\$	(0.20)	\$	0.22	\$	(0.51)	\$	0.22
Reconciliation of Reported Operating Income to Adjusted								
Operating Income	<b>.</b>	<b>200</b> ( (0	<i>•</i>	000 000	<i><b></b></i>	1 000 505	¢	1 500 000
Reported Operating Income	\$	799,448	\$	986,639	\$	1,236,787	\$	1,728,389
Special Items included in Operating Income	<u>+</u>	99,242			-	200,430	_	
Adjusted Operating Income	\$	898,690	\$	986,639	\$	1,437,217	\$	1,728,389
Reconciliation of Reported Net Income to Adjusted Net Income								
Reported Net Income	\$	540,082	\$	664,072	\$	643,883	\$	982,986
Special Items included in Net Income		55,125		(63,461)		142,850		(63,461)
Adjusted Net Income	\$	595,207	\$	600,611	\$	786,733	\$	919,525
<u>Reconciliation of Reported Earnings Per Diluted Share to</u> <u>Adjusted Earnings Per Diluted Share</u>								
Reported Earnings Per Diluted Share	\$	1.94	\$	2.33	\$	2.31	\$	3.42
Special Items included in Earnings Per Diluted Share		0.20		(0.22)		0.51		(0.22)
Adjusted Earnings Per Diluted Share	\$	2.14	\$	2.11	\$	2.82	\$	3.20
			_		_		_	

See Notes to Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures.

# L BRANDS, INC. AND SUBSIDIARIES NOTES TO RECONCILIATION OF GAAP FINANCIAL MEASURES TO NON-GAAP FINANCIAL MEASURES (Unaudited)

The "Adjusted Financial Information" provided in the attached reflects the following non-GAAP financial measures:

## Fiscal 2018

In the fourth quarter of 2018, adjusted results exclude the following:

A \$99.2 million (\$55.1 million net of tax of \$44.1 million) loss on the sale of La Senza to an affiliate of Regent LP.

In the third quarter of 2018, adjusted results exclude the following:

- An \$80.9 million charge (\$72.7 million net of tax of \$8.2 million), included in buying and occupancy expenses, related to the impairment of certain Victoria's Secret store assets.
- \$20.3 million (\$15.0 million net of tax of \$5.3 million) of Henri Bendel closure costs, included in buying and occupancy expenses (\$13.8 million) and general, administrative and store operating expenses (\$6.5 million).

In the first and second quarter of 2018, there were no adjustments to results.

#### Fiscal 2017

In the fourth quarter of 2017, adjusted results exclude the following:

- A \$45.0 million pre-tax loss (\$28.8 million net of tax of \$16.2 million), included in other income (loss), associated with the early extinguishment of our June 2019 notes.
- A \$92.2 million tax benefit related to changes in U.S. tax legislation.

In the first, second and third quarters of 2017, there were no adjustments to results.

The Adjusted Financial Information should not be construed as an alternative to the reported results determined in accordance with generally accepted accounting principles. Further, the Company's definition of adjusted income information may differ from similarly titled measures used by other companies. Management believes that the presentation of adjusted financial information provides additional information to investors to facilitate the comparison of past and present operations. While it is not possible to predict future results, management believes the adjusted information is useful for the assessment of the ongoing operations of the Company because the adjusted items are not indicative of our ongoing operations due to their size and nature. Additionally, management uses adjusted financial information as key performance measures of results of operations for the purpose of evaluating performance internally. The Adjusted Financial Information should be read in conjunction with the Company's historical financial statements and notes thereto contained in the Company's quarterly reports on Form 10-Q and annual report on Form 10-K.